

# Fortress Transportation and Infrastructure Investors LLC

## **Supplemental Information First Quarter 2021**



#### **Disclaimers**

IN GENERAL. This disclaimer applies to this document and the verbal or written comments of any person presenting it. This document, taken together with any such verbal or written comments, is referred to herein as the "Presentation."

FORWARD-LOOKING STATEMENTS. Certain statements in this Presentation may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, of Fortress Transportation and Infrastructure Investors LLC (referred to in this Presentation as "FTAI," the "Company," or "we"), including without limitation, ability to achieve key investment objectives, expansion and growth opportunities, pipeline activity and investment of existing cash, ability to successfully close deals for which we have letters of intent or "LOIs", actual results as compared to annualized data, expectations regarding additional Funds Available for Distribution ("FAD") and/or EBITDA from investments, growth of and ability to expand Jeffersón Terminal, Repauno and Long Ridge, whether equipment will be able to be leased, completion of new infrastructure and commencement of new operations within the Infrastructure business, bank borrowings and future debt and leverage capacity, financing activities and other such matters. These statements are based on management's current expectations, estimates and beliefs and are subject to a number of trends and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements, many of which are beyond our control. FTAI can give no assurance that its expectations will be attained. Accordingly, you should not place undue reliance on any forward-looking statements made in this Presentation. For a discussion of some of the risks and important factors that could affect such forward-looking statements including, but not limited to the ongoing COVID-19 pandemic, see the sections entitled "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's most recent annual report on Form 10-K and quarterly report on Form 10-Q (when available) and other filings with the U.S. Securities and Exchange Commission, which are included on the Company's website (www.ftandi.c

**PAST PERFORMANCE.** Past performance is not a reliable indicator of future results and should not be relied upon for any reason. Annualized data is presented for illustrative purposes only and should not be considered indicative of future performance or actual results for any period.

NO OFFER; NO RELIANCE. This Presentation is for informational purposes only and does not constitute an offer to sell, or a solicitation of an offer to buy, any security and may not be relied upon in connection with the purchase or sale of any security. Any such offer would only be made by means of formal documents, the terms of which would govern in all respects. You should not rely on this Presentation as the basis upon which to make any investment decision.

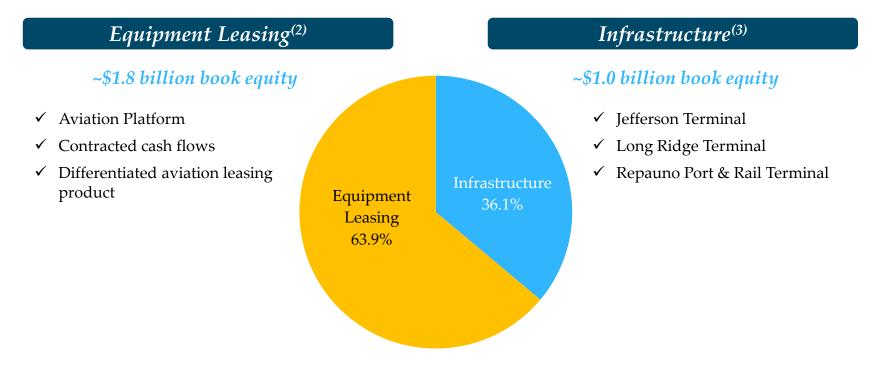
NON-GAAP FINANCIAL INFORMATION. This Presentation includes information based on financial measures that are not recognized under generally accepted accounting principles (GAAP), such as Adjusted EBITDA and FAD. You should use Non-GAAP information in addition to, and not as an alternative to, financial information prepared in accordance with GAAP. See Reconciliation and Glossary in the Appendix to this Presentation for reconciliations to the most comparable GAAP measures and an explanation of each of our Non-GAAP measures. Our Non-GAAP measures may not be identical or comparable to measures with the same name presented by other companies. Reconciliations of forward-looking Non-GAAP financial measures to their most directly comparable GAAP financial measures are not available on a forward-looking basis without unreasonable effort.

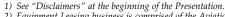


#### **FTAI Overview**

## Fortress Transportation and Infrastructure Investors (NYSE: FTAI) owns and operates high quality transportation and infrastructure assets

- Diversified portfolio across the equipment leasing and infrastructure sectors
- Key investment objectives<sup>(1)</sup>:
  - o Combine *income & growth* through a mix of equipment & infrastructure
  - o Pay a *stable & growing* dividend





<sup>2)</sup> Equipment Leasing business is comprised of the Aviation Leasing segment, and Offshore Energy & Shipping Containers. Book equity is calculated as total equity less non-controlling interest in equity of consolidated subsidiaries as of March 31, 2021.

<sup>3)</sup> Infrastructure business is comprised of Jefferson Terminal, Ports & Terminals, car cleaning assets and investment in FYX. Book equity is calculated as total equity less non-controlling interest in equity of consolidated subsidiaries as of March 31, 2021.

### **First Quarter Highlights**

#### Financial Performance

- Net Loss Attributable to Shareholders of \$34.5 million
- Total Funds Available for Distribution ("FAD") of \$14.4 million<sup>(1)</sup>
- Adjusted EBITDA of \$47.2 million<sup>(1)</sup>

### Investment Activity

#### Aviation

- Invested \$127.8 million in Aviation leasing equipment in Q1'21
- Robust pipeline of aviation opportunities, with ~\$170.0 million of in-place LOIs<sup>(2)</sup> (primarily comprised of CFM56 engines and related aircraft) outstanding at March 31, 2021
- Harvested non-core aviation assets; sold 16x engines and 5x airframes for a total sales price of \$31.5 million and a gain of \$0.8 million
- Received FAA approval on our first PMA<sup>(3)</sup> product in February 2021

#### *Infrastructure*

- Completed construction of 6 cross channel pipelines in February 2021
- Completed construction of Southern Star pipeline in April 2021
- Continued to advance on all expansion projects

#### Capital Structure

- Total investable cash was approximately \$142.4 million<sup>(4)</sup> at March 31, 2021
- Issued 4.2 million of 8.25% fixed-rate series C preferred shares for gross proceeds of ~\$101.7 million in March 2021
- Issued \$500.0 million of unsecured notes with a 5.5% coupon and a maturity of 7 years in April 2021
  - Plan to use proceeds to redeem all of remaining \$400.0 million of 6.75% fixed rate unsecured notes due 2022 and for general corporate purposes
- 1) This is a Non-GAAP measure. See Reconciliation of Non-GAAP Measures section in Appendix for a reconciliation to the most comparable GAAP measure.
- 2) In-place LOIs represent understandings and arrangements in place. There can be no assurance that we will be successful in acquiring any such assets or, if acquired, that they will generate returns meeting our expectations, or at all. Some of our committed investments and pipeline investments are subject to definitive documentation, agency consent and board approval. Committed investments and pipeline investments are also subject to varying degrees of diligence. There can be no assurance that we will complete any such investments or transactions. See "Disclaimers" at the beginning of the Presentation.
- 3) Parts Manufacturer Approval.
- ASTRUCTURE 4) Investable cash is equal to cash on the Corporate and Other balance sheet, excluding cash related to Offshore Energy, Shipping Containers, and car cleaning assets.



#### **Consolidated Financial Results**

#### Q1'21 Financial Results

- ✓ Net Loss Attributable to Shareholders of \$34.5 million
- ✓ Net Cash Used in Operating Activities of \$48.9 million
- ✓ Total FAD of \$14.4 million<sup>(1)</sup>
- ✓ Adjusted EBITDA of \$47.2 million<sup>(1)</sup>

#### Q1'21 Balance Sheet

- ✓ Total Assets of \$3.6 billion
- ✓ Total Debt of \$2.1 billion (net of \$34.9mm deferred financing costs)
- ✓ Total Cash of \$160.3 million

#### **Financial Overview**

(\$s in millions, except per share amounts)

| Quarter Over Quarter Results                           | Q1′20    | Q4′20    | Q1′21    |
|--|----------|----------|----------|
| Net Loss Attributable to<br>Shareholders               | (\$2.9)  | (\$60.5) | (\$34.5) |
| Net Cash (Used in) Provided by<br>Operating Activities | (\$11.8) | \$34.7   | (\$48.9) |
| FAD <sup>(1)</sup>                                     | \$96.0   | \$54.2   | \$14.4   |
| Adjusted EBITDA <sup>(1)</sup>                         | \$72.0   | \$46.2   | \$47.2   |
| Losses Per Common Share –<br>Continuing Operations     | (\$0.05) | (\$0.70) | (\$0.40) |
| Earnings Per Common Share –<br>Discontinued Operations | \$0.02   | \$0.00   | \$0.00   |
| $ROE^{(2)}$  | (0.9%)   | (21.3%)  | (12.8%)  |

| Balance Sheet & Liquidity   | March 31, 2021 |
|-----------------------------|----------------|
| Aviation Leasing Assets     | \$1,806.7      |
| Infrastructure Assets       | 1,441.6        |
| Corporate and Other Assets  | 343.7          |
| Total Assets                | \$3,592.0      |
| Debt                        | 2,077.4        |
| Total Equity                | 1,143.7        |
| Total Debt + Total Equity   | \$3,221.1      |
| Total Debt to Capital Ratio | 64.5%          |



<sup>1)</sup> This is a Non-GAAP measure. See Reconciliation of Non-GAAP Measures section in Appendix for a reconciliation to the most comparable GAAP measure.

<sup>2)</sup> ROE is calculated as net income (loss) attributable to shareholders for the quarter divided by quarterly average total equity excluding non-controlling interest in equity of consolidated subsidiaries. The average is based on quarter-end equity amounts over the two most recently completed quarters. ROE for quarterly periods is shown as an annualized return. Annualized data is presented for illustrative purposes only and should not be considered indicative of future performance or actual results for any period. Please see "Disclaimers" at the beginning of the Presentation.

### Highlights of Funds Available for Distribution (1)(2)

- Aviation Leasing FAD<sup>(2)</sup> was \$60.6 million for the quarter ended March 31, 2021
  - o Includes \$4.6 million from aviation equipment sales proceeds
- Infrastructure FAD<sup>(2)</sup> decreased \$2.0 million from prior quarter primarily due to lower contribution from Jefferson resulting from lower crude activity offset by higher contribution from investment in Long Ridge resulting from higher gas and frac sand sales (higher margins & volumes)
- Corporate & Other FAD<sup>(2)</sup> decreased \$8.5 million from prior quarter primarily due to higher interest expense resulting from higher revolver borrowings outstanding during the quarter and lower capitalization of interest expense coupled with lower FAD contribution from Offshore assets

| Funds Available for Distribution(1)(2)       |          |  |  |  |  |
|--|----------|--|--|--|--|
| (\$s in millions)                            | Q1′21    |  |  |  |  |
| Aviation Leasing Business FAD <sup>(3)</sup> | \$60.6   |  |  |  |  |
| Infrastructure Business FAD <sup>(3)</sup>   | (\$3.8)  |  |  |  |  |
| Corporate and Other FAD <sup>(4)</sup>       | (\$42.4) |  |  |  |  |
| Total FAD                                    | \$14.4   |  |  |  |  |
| Net Cash Used in Operating Activities        | (\$48.9) |  |  |  |  |



- 1) There can be no assurance that additional FAD will be generated after deploying investable cash on balance sheet. See "Disclaimers" at the beginning of the Presentation.
- 2) This is a Non-GAAP measure. See Reconciliation of Non-GAAP Measures section in Appendix for a reconciliation to the most comparable GAAP measure.
- 3) See "Aviation Leasing" and "Infrastructure" in Reconciliation of FAD in Appendix at the end of this Presentation.
- 4) Includes Shipping Containers, Offshore Energy, and rail assets.

### **Capital Structure & Financing Strategy**

- Conservative approach to leverage
  - Leverage of approximately 64.5%<sup>(1)</sup> of total capital
- Total book value attributable to FTAI common shareholders is approximately \$0.8 billion, or \$9.46 per common share<sup>(2)</sup>

| (\$s in millions)         | March 31, 2021 |
|---------------------------|----------------|
| Cash & Cash Equivalents   | \$160.3        |
| Total Debt <sup>(3)</sup> | \$2,077.4      |
| Shareholders' Equity      | \$810.2        |
| Preferred Equity          | \$314.9        |
| Non-controlling Interest  | \$18.6         |
| Total Equity              | \$1,143.7      |
| Total Capitalization      | \$3,221.1      |
| Debt/Total Capital        | 64.5%          |



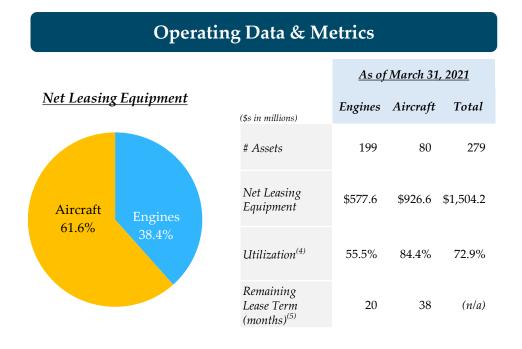
<sup>1)</sup> As of March 31 2021

<sup>2)</sup> Book value per share calculation based on \$810.2mm Shareholders' Equity divided by 85.6mm common shares outstanding at March 31, 2021.

### **Aviation Leasing**

- As of March 31, 2021, we owned and managed 279 aviation assets, including 80 aircraft and 199 engines, with 67 of 80 aircraft and 114 of 199 engines on lease
- Invested ~\$127.8 million in aviation equipment during Q1'21
- Sold 16 engines and 5 airframes for a total sales price of \$31.5 million and a gain of \$0.8 million

#### **Financial Summary** (\$s in millions) Q1'20 Q4'20Q1'21 **Statement of Operations** Total Revenue \$83.0 56.5 56.1 Total Expenses (39.4)(63.0)(40.1)Other<sup>(1)</sup> (2.5)0.8 Net Income (Loss) Attributable to \$41.1 (\$5.6)\$16.8 Shareholders $ROE^{(2)}$ 11.8% (1.5%)4.4% Non-GAAP Measure *Adjusted EBITDA*<sup>(3)</sup> \$83.4 \$57.3 \$60.7





<sup>2)</sup> ROE is calculated as net income attributable to shareholders for the quarter divided by quarterly average total equity excluding non-controlling interest in equity of consolidated subsidiaries. The average is based on quarter-end equity amounts over the two most recently completed quarters. ROE for quarterly periods is shown as an annualized return. Annualized data is presented for illustrative purposes only and should not be considered indicative of future performance or actual results for any period. Please see "Disclaimers" at the beginning of the Presentation.

- 3) This is a Non-GAAP measure. See Reconciliation of Non-GAAP Measures section in Appendix for a reconciliation to the most comparable GAAP measure.
- 4) Utilization is based on the percent of days on-lease in the quarter weighted by the monthly average equity value of our aviation leasing equipment, excluding airframes.

<sup>5)</sup> Remaining Lease Term is based on the average remaining months for our aircraft and engine portfolios, weighted by the net asset value of the respective assets, which is gross asset value including lease intangibles, as applicable, net of accumulated depreciation, accumulated amortization and maintenance deposits, as applicable.



### **Aviation Leasing Historical Returns**

• Scaled the Aviation segment from an Average Book Equity<sup>(1)</sup> of \$1,315.5 million in Q4'19 to \$1,539.7 million in Q1'21, while maintaining a strong return profile

| inancial Metrics   | Q4′19       | Q1′20       | Q2′20       | Q3′20       | Q4′20       | Q1′21       |
|--|-------------|-------------|-------------|-------------|-------------|-------------|
| s in thousands)  |             |             |             |             |             |             |
| Average Book Equity <sup>(1)</sup> {A}   | \$1,315,470 | \$1,391,697 | \$1,439,145 | \$1,486,634 | \$1,485,179 | \$1,539,681 |
| Annualized Net Income <sup>(2)</sup>   | \$316,272   | \$164,492   | \$118,268   | \$94,160    | (\$22,324)  | \$67,088    |
| Annualized Net Income excluding gain on sale of assets $^{(2)}\{B\}$                 | \$234,008   | \$171,768   | \$115,168   | \$98,616    | (\$29,756)  | \$63,844    |
| Annualized Return on Equity excluding gain on sale of assets % {B/A}                 | 17.8%       | 12.3%       | 8.0%        | 6.6%        | -2.0%       | 4.1%        |
|  |             |             |             |             |             |             |
| Annualized Adjusted EBITDA <sup>(2)</sup>  | \$507,452   | \$333,560   | \$310,004   | \$282,248   | \$229,196   | \$242,916   |
| Annualized Adjusted EBITDA excluding gain on sale of assets {C}                      | \$425,188   | \$340,836   | \$306,904   | \$286,704   | \$221,764   | \$239,672   |
| Annualized Adjusted EBITDA Return on Equity excluding gain on sale of assets % {C/A} | 32.3%       | 24.5%       | 21.3%       | 19.3%       | 14.9%       | 15.6%       |
| perating Metrics   |             |             |             |             |             |             |
| Aircraft   | 74          | 76          | 80          | 79          | 78          | 80          |
| Engines  | 164         | 168         | 192         | 193         | 186         | 199         |
| Total Aviation Assets  | 238         | 244         | 272         | 272         | 264         | 279         |



Determined by taking the average of Book Equity excluding Non-controlling interest of the two most recently completed quarters.
 Annualized Net Income and Annualized Adjusted EBITDA are calculated by multiplying Net Income or Adjusted EBITDA, respectively, for the applicable period by four. Annualized data is presented for illustrative purposes only and should not be considered indicative of future performance or actual results for any period. Please refer to the Appendix for more information.

### **Jefferson Terminal**

- Well-positioned to take advantage of growing local and export refined products and crude markets<sup>(1)</sup>
- Net Loss increased q-o-q due to lower crude-by-rail movements resulting from the continued demand shock driven by Covid-19 pandemic coupled with unexpected production curtailments due to severely inclement weather in February 2021

| Financial Summary                          |         |         |         |  |  |  |  |  |  |  |
|--|---------|---------|---------|--|--|--|--|--|--|--|
| (\$s in millions)  Statement of Operations | Q1′20   | Q4′20   | Q1′21   |  |  |  |  |  |  |  |
| Total Revenue                              | \$24.7  | \$10.8  | \$10.7  |  |  |  |  |  |  |  |
| Total Expenses                             | (32.6)  | (18.8)  | (20.6)  |  |  |  |  |  |  |  |
| Other <sup>(2)</sup>                       | (0.1)   | 4.0     | 5.1     |  |  |  |  |  |  |  |
| Net Loss Attributable to<br>Shareholders   | (\$8.0) | (\$4.0) | (\$4.8) |  |  |  |  |  |  |  |
| ROE <sup>(3)</sup>                         | (6.9%)  | (2.8%)  | (3.2%)  |  |  |  |  |  |  |  |
| Non-GAAP Measure                           |         |         |         |  |  |  |  |  |  |  |
| Adjusted EBITDA <sup>(4)</sup>             | \$4.6   | \$4.2   | \$2.8   |  |  |  |  |  |  |  |

| Operating Data & Metrics   |           |           |  |  |  |  |  |  |
|--|-----------|-----------|--|--|--|--|--|--|
| (Figures in bbls) <b>Quarterly Operating Data</b> <sup>(5)</sup> | Q4′20     | Q1′21     |  |  |  |  |  |  |
| Refined Products Volume  | 2,451,348 | 2,641,174 |  |  |  |  |  |  |
| Crude Volume   | 1,507,347 | 1,178,691 |  |  |  |  |  |  |
| Total Volume   | 3,958,695 | 3,819,865 |  |  |  |  |  |  |
| Storage Capacity   | 4,309,027 | 4,309,027 |  |  |  |  |  |  |

<sup>5)</sup> Volume data comprised of the greater of the minimum volume commitments or actual revenue generating inbound or/and outbound volumes.



<sup>1)</sup> Please see "Disclaimers" at the beginning of the Presentation.

<sup>2)</sup> Includes Total other income, Equity investment income, Provision for income taxes, less Net loss attributable to non-controlling interest in consolidated subsidiaries.

<sup>3)</sup> ROE is calculated as net income attributable to shareholders for the quarter divided by quarterly average total equity excluding non-controlling interest in equity of consolidated subsidiaries. The average is based on quarter-end equity amounts over the two most recently completed quarters. ROE for quarterly periods is shown as an annualized return. Annualized data is presented for illustrative purposes only and should not be considered indicative of future performance or actual results for any period. Please see "Disclaimers" at the beginning of the Presentation.

<sup>4)</sup> This is a Non-GAAP measure. See Reconciliation of Non-GAAP Measures section in Appendix for a reconciliation to the most comparable GAAP measure.

#### **Ports and Terminals**

- Ports and Terminals is comprised of the Repauno Port and a 50.1% investment in Long Ridge Energy Terminal
- Revenue increased \$5.8 million q-o-q, primarily due to an unrealized gain of \$7.9 million on butane derivatives at Repauno
  - Repauno entered into short-term forward purchase and sales contracts of butane in Q1'21
- As a result of the sale of a 49.9% interest in Long Ridge in Q4'19, Long Ridge's results are no longer consolidated, and are shown in Other Income as "Equity in earnings (losses) of unconsolidated entities"
  - o FTAI's proportional share of Long Ridge's net income was \$1.5 million in Q1'21 (vs. net income of \$0.7 million in Q4'20)

| Financial Summary                                 |         |         |       |  |  |  |  |  |  |
|---|---------|---------|-------|--|--|--|--|--|--|
| (\$s in millions)  Statement of Operations        | Q1′20   | Q4′20   | Q1′21 |  |  |  |  |  |  |
| Total Revenue                                     | \$0.3   | \$2.3   | \$8.1 |  |  |  |  |  |  |
| Total Expenses                                    | (3.6)   | (4.5)   | (5.6) |  |  |  |  |  |  |
| Other <sup>(1)</sup>                              | 1.3     | 0.8     | 1.3   |  |  |  |  |  |  |
| Net (Loss) Income Attributable to<br>Shareholders | (\$2.0) | (\$1.4) | \$3.8 |  |  |  |  |  |  |
| $ROE^{(2)}$                                       | (2.4%)  | (1.5%)  | 4.1%  |  |  |  |  |  |  |
| Non-GAAP Measure                                  |         |         |       |  |  |  |  |  |  |
| Adjusted EBITDA <sup>(3)</sup>                    | (\$1.3) | \$0.4   | \$0.1 |  |  |  |  |  |  |



ROE is calculated as net income attributable to shareholders for the quarter divided by quarterly average total equity excluding non-controlling interest in equity of consolidated subsidiaries. The average is based on quarter-end equity amounts over the two most recently completed quarters. ROE for quarterly periods is shown as an annualized return. Annualized data is presented for illustrative purposes only and should not be considered indicative of future performance or actual results for any period. Please see "Disclaimers" at the beginning of the Presentation.
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### **Corporate and Other**

- Corporate and Other includes G&A expenses, management fees, incentive allocations, acquisition and transaction costs, interest expense, expense reimbursement, and preferred dividends, as well as operating results from rail car cleaning, Offshore Energy, and Shipping Containers
- Total Revenue decreased \$3.9 million compared to Q4′20, primarily due to lower revenue generated from offshore assets
- Total Expenses increased (\$4.2) million compared to Q4'20, primarily due to higher interest expense offset by lower Corporate G&A and lower operating expenses resulting from lower utilization of offshore assets
- "Other" is primarily comprised of preferred dividends. Q4'20 also includes a \$6.9 million loss on debt extinguishment resulting from the early repayment of \$300 million of senior unsecured notes due 2022

| Financial Summary                         |          |          |          |  |  |  |  |  |
|---|----------|----------|----------|--|--|--|--|--|
| (\$s in millions) Statement of Operations | Q1′20    | Q4′20    | Q1′21    |  |  |  |  |  |
| Total Revenue                             | \$4.8    | \$6.1    | \$2.2    |  |  |  |  |  |
| Total Expenses                            | (35.6)   | (44.0)   | (48.2)   |  |  |  |  |  |
| Other <sup>(1)</sup>                      | (4.5)    | (11.6)   | (4.4)    |  |  |  |  |  |
| Net Loss Attributable to Shareholders     | (\$35.3) | (\$49.5) | (\$50.4) |  |  |  |  |  |
| Non-GAAP Measure                          |          |          |          |  |  |  |  |  |
| Adjusted EBITDA <sup>(2)</sup>            | (\$14.6) | (\$15.7) | (\$16.5) |  |  |  |  |  |



<sup>1)</sup> Includes Total other income, Provision for income taxes, income from discontinued operations, and preferred dividends less Net loss attributable to non-controlling interest in consolidated subsidiaries

<sup>2)</sup> This is a Non-GAAP measure. See Reconciliation of Non-GAAP Measures section in Appendix for a reconciliation to the most comparable GAAP measure.

### **Appendix:**

- Statement of Operations by Segment
- Comparative Statements of Operations
- Condensed Balance Sheets by Segment
- Reconciliation of Non-GAAP measures
- Consolidated FAD reconciliation
- Glossary



**Statement of Operations by Segment** 



### **Statement of Operations by Segment (unaudited)**

| For the Three Months Ended March 31, 2021  | <b>Equipment Leasing</b> |                  | Infrastructure |                 |    |                    |    |                    |                |
|--|--------------------------|------------------|----------------|-----------------|----|--------------------|----|--------------------|----------------|
| (\$s in thousands)   | A                        | Aviation Leasing | Jef            | ferson Terminal | P  | orts and Terminals | Co | orporate and Other | Total          |
| Revenues   |                          |                  |                |                 |    |                    |    |                    |                |
| Equipment leasing revenues   | \$                       | 56,101           | \$             | _               | \$ | _                  | \$ | 506                | \$<br>56,607   |
| Infrastructure revenues  |                          | _                |                | 10,719          |    | 8,096              |    | 1,727              | 20,542         |
| Total revenues   | \$                       | 56,101           | \$             | 10,719          | \$ | 8,096              | \$ | 2,233              | \$<br>77,149   |
| Expenses   |                          |                  |                |                 |    |                    |    |                    |                |
| Operating expenses   |                          | 4,250            |                | 11,721          |    | 3,102              |    | 5,924              | 24,997         |
| General and administrative   |                          | _                |                | _               |    | _                  |    | 4,252              | 4,252          |
| Acquisition and transaction expenses   |                          | 1,196            |                | _               |    | _                  |    | 447                | 1,643          |
| Management fees and incentive allocation to affiliate  |                          | _                |                | _               |    | _                  |    | 3,990              | 3,990          |
| Depreciation and amortization  |                          | 32,563           |                | 7,718           |    | 2,211              |    | 2,043              | 44,535         |
| Asset impairment   |                          | 2,100            |                | _               |    | _                  |    | _                  | 2,100          |
| Interest expense   |                          | _                |                | 1,203           |    | 279                |    | 31,508             | 32,990         |
| Total expenses   | \$                       | 40,109           | \$             | 20,642          | \$ | 5,592              | \$ | 48,164             | \$<br>114,507  |
| Other income (expense)   |                          |                  |                |                 |    |                    |    |                    |                |
| Equity in (losses) earnings of unconsolidated entities   |                          | (340)            |                | _               |    | 1,542              |    | 172                | 1,374          |
| Gain on sale of assets, net  |                          | 811              |                | _               |    | _                  |    | _                  | 811            |
| Interest income  |                          | 267              |                | _               |    | _                  |    | 18                 | 285            |
| Other income   |                          |                  |                | 181             |    | _                  |    | _                  | 181            |
| Total other income   | \$                       | 738              | \$             | 181             | \$ | 1,542              | \$ | 190                | \$<br>2,651    |
| Income (loss) from continuing operations before income taxes                                   |                          | 16,730           |                | (9,742)         |    | 4,046              |    | (45,741)           | (34,707)       |
| (Benefit from) provision for income taxes  |                          | (42)             |                | 57              |    | 154                |    | _                  | 169            |
| Net income (loss) from continuing operations   | \$                       | 16,772           | \$             | (9,799)         | \$ | 3,892              | \$ | (45,741)           | \$<br>(34,876) |
| Less: Net (loss) income attributable to non-controlling interests in consolidated subsidiaries |                          | _                |                | (5,016)         |    | 55                 |    | _                  | (4,961)        |
| Less: Dividends on preferred shares  |                          |                  |                | _               |    | _                  |    | 4,625              | 4,625          |
| Net income (loss) from continuing operations attributable to shareholders                      | \$                       | 16,772           | \$             | (4,783)         | \$ | 3,837              | \$ | (50,366)           | \$<br>(34,540) |
| Adjusted EBITDA(1)   | \$                       | 60,729           | \$             | 2,828           | \$ | 132                | \$ | (16,535)           | \$<br>47,154   |



### **Statement of Operations by Segment (unaudited)**

| For the Three Months Ended March 31, 2020   | Eq | uipment Leasing |    | Infrast          | ruct | ture               |                     | Г  |         |
|---|----|-----------------|----|------------------|------|--------------------|---------------------|----|---------|
| (\$s in thousands)  | A  | viation Leasing | Je | fferson Terminal | Po   | orts and Terminals | Corporate and Other |    | Total   |
| Revenues  |    |                 |    |                  |      |                    |                     |    |         |
| Equipment leasing revenues  | \$ | 82,992          | \$ | _                | \$   | _                  | \$ 3,457            | \$ | 86,449  |
| Infrastructure revenues   |    | _               |    | 24,741           |      | 314                | 1,336               |    | 26,391  |
| Total revenues  | \$ | 82,992          | \$ | 24,741           | \$   | 314                | \$ 4,793            | \$ | 112,840 |
| Expenses  |    |                 |    |                  |      |                    |                     |    |         |
| Operating expenses  |    | 4,071           |    | 21,943           |      | 2,000              | 5,430               |    | 33,444  |
| General and administrative  |    | _               |    | _                |      | _                  | 4,663               |    | 4,663   |
| Acquisition and transaction expenses  |    | 2,724           |    | _                |      | 782                | (312)               |    | 3,194   |
| Management fees and incentive allocation to affiliate                                 |    | _               |    | _                |      | _                  | 4,766               |    | 4,766   |
| Depreciation and amortization   |    | 32,631          |    | 7,226            |      | 376                | 1,964               |    | 42,197  |
| Interest expense  |    | _               |    | 3,428            |      | 393                | 19,040              |    | 22,861  |
| Total expenses  | \$ | 39,426          | \$ | 32,597           | \$   | 3,551              | \$ 35,551           | \$ | 111,125 |
| Other income (expense)  |    |                 |    |                  |      |                    |                     |    |         |
| Equity in (losses) earnings of unconsolidated entities                                |    | (591)           |    | _                |      | 906                | (50)                |    | 265     |
| Loss on sale of assets, net   |    | (1,819)         |    | _                |      | _                  | _                   |    | (1,819) |
| Loss on extinguishment of debt  |    | _               |    | (4,724)          |      | _                  | _                   |    | (4,724) |
| Interest income   |    | 12              |    | 22               |      | _                  | 7                   |    | 41      |
| Other income  |    | _               |    | 33               |      | _                  | _                   |    | 33      |
| Total other (expense) income  | \$ | (2,398)         | \$ | (4,669)          | \$   | 906                | \$ (43)             | \$ | (6,204) |
| Income (loss) from continuing operations before income taxes                          |    | 41,168          |    | (12,525)         |      | (2,331)            | (30,801)            |    | (4,489) |
| Provision for (benefit from) income taxes   |    | 45              |    | 135              |      | (281)              | 3                   |    | (98)    |
| Net income (loss) from continuing operations  | \$ | 41,123          | \$ | (12,660)         | \$   | (2,050)            | \$ (30,804)         | \$ | (4,391) |
| Less: Net loss attributable to non-controlling interests in consolidated subsidiaries |    | _               |    | (4,661)          |      | (75)               | _                   |    | (4,736) |
| Less: Dividends on preferred shares   |    | _               |    | _                |      | _                  | 4,539               |    | 4,539   |
| Net income (loss) from continuing operations attributable to shareholders             | \$ | 41,123          | \$ | (7,999)          | \$   | (1,975)            | \$ (35,343)         | \$ | (4,194) |
| Adjusted EBITDA <sup>(1)</sup>  | \$ | 83,390          | \$ | 4,569            | \$   | (1,316)            | \$ (14,648)         | \$ | 71,995  |



### **Comparative Statements of Operations**



### **Consolidated - Comparative Statements of Operations (unaudited)**

|   | Three Months Ended |            |             |             |            |    |           |
|---|--------------------|------------|-------------|-------------|------------|----|-----------|
| (\$s in thousands)  |                    | 3/31/2020  | 6/30/2020   | 9/30/2020   | 12/31/2020 |    | 3/31/2021 |
| Revenues  |                    |            |             |             |            |    |           |
| Equipment leasing revenues  | \$                 | 86,449 \$  | 79,834 \$   | 69,799 \$   | 61,852     | \$ | 56,607    |
| Infrastructure revenues   |                    | 26,391     | 14,475      | 13,910      | 13,786     |    | 20,542    |
| Total revenues  | \$                 | 112,840 \$ | 94,309 \$   | 83,709 \$   | 75,638     | \$ | 77,149    |
| Expenses  |                    |            |             |             |            |    |           |
| Operating expenses  |                    | 33,444     | 24,572      | 23,128      | 28,368     |    | 24,997    |
| General and administrative  |                    | 4,663      | 4,388       | 4,241       | 4,867      |    | 4,252     |
| Acquisition and transaction expenses  |                    | 3,194      | 3,661       | 2,442       | 571        |    | 1,643     |
| Management fees and incentive allocation to affiliate                                 |                    | 4,766      | 4,756       | 4,591       | 4,406      |    | 3,990     |
| Depreciation and amortization   |                    | 42,197     | 41,720      | 42,626      | 45,857     |    | 44,535    |
| Asset impairment  |                    | _          | 10,476      | 3,915       | 19,587     |    | 2,100     |
| Interest expense  |                    | 22,861     | 21,794      | 26,904      | 26,647     |    | 32,990    |
| Total expenses  | \$                 | 111,125 \$ | 111,367 \$  | 107,847 \$  | 130,303    | \$ | 114,507   |
| Other income (expense)  |                    |            |             |             |            |    |           |
| Equity in earnings (losses) of unconsolidated entities                                |                    | 265        | (3,209)     | (2,501)     | 406        |    | 1,374     |
| (Loss) gain on sale of assets, net  |                    | (1,819)    | 768         | (1,114)     | 1,857      |    | 811       |
| Loss on extinguishment of debt  |                    | (4,724)    | _           | _           | (6,943)    |    | _         |
| Interest income   |                    | 41         | 22          | 58          | 41         |    | 285       |
| Other income (expense)  |                    | 33         | (1)         | _           | 38         |    | 181       |
| Total other (expense) income  | \$                 | (6,204) \$ | (2,420) \$  | (3,557) \$  | (4,601)    | \$ | 2,651     |
| Loss from continuing operations before income taxes                                   |                    | (4,489)    | (19,478)    | (27,695)    | (59,266)   |    | (34,707)  |
| (Benefit from) provision for income taxes   |                    | (98)       | (3,750)     | (2,486)     | 429        |    | 169       |
| Net loss from continuing operations   | \$                 | (4,391) \$ | (15,728) \$ | (25,209) \$ | (59,695)   | \$ | (34,876)  |
| Net income from discontinued operations, net of income taxes                          | _                  | 1,331      | _           | _           |            |    |           |
| Net loss  |                    | (3,060)    | (15,728)    | (25,209)    | (59,695)   |    | (34,876)  |
| Less: Net loss attributable to non-controlling interests in consolidated subsidiaries |                    | (4,736)    | (4,112)     | (3,876)     | (3,798)    |    | (4,961)   |
| Dividends on preferred shares   |                    | 4,539      | 4,079       | 4,625       | 4,626      |    | 4,625     |
| Net loss attributable to shareholders   | \$                 | (2,863) \$ | (15,695) \$ | (25,958) \$ | (60,523)   | \$ | (34,540)  |
| Adjusted EBITDA <sup>(1)</sup>  | \$                 | 71,995 \$  | 66,472 \$   | 58,636 \$   | 46,203     | \$ | 47,154    |



### **Aviation Leasing - Comparative Statements of Operations (unaudited)**

|   | Three Months Ended |            |           |            |            |    |           |  |  |  |  |
|---|--------------------|------------|-----------|------------|------------|----|-----------|--|--|--|--|
| (\$s in thousands)  |                    | 3/31/2020  | 6/30/2020 | 9/30/2020  | 12/31/2020 |    | 3/31/2021 |  |  |  |  |
| Revenues  |                    |            |           |            |            |    |           |  |  |  |  |
| Lease income  | \$                 | 46,941 \$  | 42,505 \$ | 38,537 \$  | 38,348     | \$ | 39,789    |  |  |  |  |
| Maintenance revenue   |                    | 31,995     | 27,105    | 25,609     | 16,753     |    | 15,508    |  |  |  |  |
| Finance lease income  |                    | 429        | 413       | 591        | 827        |    | 403       |  |  |  |  |
| Other revenue   |                    | 3,627      | 5,236     | 1,754      | 541        |    | 401       |  |  |  |  |
| Total revenues  | \$                 | 82,992 \$  | 75,259 \$ | 66,491 \$  | 56,469     | \$ | 56,101    |  |  |  |  |
| Expenses  |                    |            |           |            |            |    |           |  |  |  |  |
| Operating expenses  |                    | 4,071      | 4,577     | 4,515      | 7,504      |    | 4,250     |  |  |  |  |
| Acquisition and transaction expenses  |                    | 2,724      | 2,061     | 2,060      | (158)      |    | 1,196     |  |  |  |  |
| Depreciation and amortization   |                    | 32,631     | 32,203    | 33,014     | 36,056     |    | 32,563    |  |  |  |  |
| Asset impairment  |                    | _          | 10,476    | 3,915      | 19,587     |    | 2,100     |  |  |  |  |
| Total expenses  | \$                 | 39,426 \$  | 49,317 \$ | 43,504 \$  | 62,989     | \$ | 40,109    |  |  |  |  |
| Other income (expense)  |                    |            |           |            |            |    |           |  |  |  |  |
| Equity in losses of unconsolidated entities   |                    | (591)      | (594)     | (247)      | (500)      |    | (340)     |  |  |  |  |
| (Loss) gain on sale of assets, net  |                    | (1,819)    | 775       | (1,114)    | 1,858      |    | 811       |  |  |  |  |
| Interest income   |                    | 12         | 17        | 41         | 24         |    | 267       |  |  |  |  |
| Total other (expense) income  | \$                 | (2,398) \$ | 198 \$    | (1,320) \$ | 1,382      | \$ | 738       |  |  |  |  |
| Income (loss) before income taxes   |                    | 41,168     | 26,140    | 21,667     | (5,138)    |    | 16,730    |  |  |  |  |
| Provision for (benefit from) income taxes   |                    | 45         | (3,427)   | (1,873)    | 443        |    | (42)      |  |  |  |  |
| Net income (loss)   | \$                 | 41,123 \$  | 29,567 \$ | 23,540 \$  | (5,581)    | \$ | 16,772    |  |  |  |  |
| Less: Net income attributable to non-controlling interests in consolidated subsidiaries |                    | _          | _         | _          | _          |    |           |  |  |  |  |
| Net income (loss) attributable to shareholders  | \$                 | 41,123 \$  | 29,567 \$ | 23,540 \$  | (5,581)    | \$ | 16,772    |  |  |  |  |
| Adjusted EBITDA <sup>(1)</sup>  | \$                 | 83,390 \$  | 77,501 \$ | 70,562 \$  | 57,299     | \$ | 60,729    |  |  |  |  |



### **Jefferson Terminal - Comparative Statements of Operations (unaudited)**

|   | Three Months Ended |             |            |            |            |    |           |  |  |  |
|---|--------------------|-------------|------------|------------|------------|----|-----------|--|--|--|
| (\$s in thousands)  |                    | 3/31/2020   | 6/30/2020  | 9/30/2020  | 12/31/2020 |    | 3/31/2021 |  |  |  |
| Revenues  |                    |             |            |            |            |    |           |  |  |  |
| Lease income  | \$                 | 120 \$      | 287 \$     | 368 \$     | 411        | \$ | 430       |  |  |  |
| Terminal services revenues  |                    | 16,411      | 12,794     | 11,329     | 10,353     |    | 10,289    |  |  |  |
| Crude marketing revenues  |                    | 8,210       |            |            |            |    | _         |  |  |  |
| Total revenues  | \$                 | 24,741 \$   | 13,081 \$  | 11,697 \$  | 10,764     | \$ | 10,719    |  |  |  |
| Expenses  |                    |             |            |            |            |    |           |  |  |  |
| Operating expenses  |                    | 21,943      | 12,290     | 9,661      | 9,178      |    | 11,721    |  |  |  |
| Depreciation and amortization   |                    | 7,226       | 7,160      | 7,250      | 7,398      |    | 7,718     |  |  |  |
| Interest expense  |                    | 3,428       | 2,310      | 1,487      | 2,201      |    | 1,203     |  |  |  |
| Total expenses  | \$                 | 32,597 \$   | 21,760 \$  | 18,398 \$  | 18,777     | \$ | 20,642    |  |  |  |
| Other income (expense)  |                    |             |            |            |            |    |           |  |  |  |
| Loss on sale of assets, net   |                    | _           | (7)        | _          | (1)        |    | _         |  |  |  |
| Loss on extinguishment of debt  |                    | (4,724)     | _          | _          | _          |    | _         |  |  |  |
| Interest income   |                    | 22          | _          | _          | _          |    | _         |  |  |  |
| Other income (expense)  |                    | 33          | (1)        | _          | 38         |    | 181       |  |  |  |
| Total other (expense) income  | \$                 | (4,669) \$  | (8) \$     | — \$       | 37         | \$ | 181       |  |  |  |
| Loss before income taxes  |                    | (12,525)    | (8,687)    | (6,701)    | (7,976)    |    | (9,742)   |  |  |  |
| Provision for income taxes  |                    | 135         | 74         | 3          | 66         |    | 57        |  |  |  |
| Net Loss  | \$                 | (12,660) \$ | (8,761) \$ | (6,704) \$ | (8,042)    | \$ | (9,799)   |  |  |  |
| Less: Net loss attributable to non-controlling interests in consolidated subsidiaries |                    | (4,661)     | (4,020)    | (3,809)    | (3,993)    |    | (5,016)   |  |  |  |
| Net loss attributable to shareholders   | \$                 | (7,999) \$  | (4,741) \$ | (2,895) \$ | (4,049)    | \$ | (4,783)   |  |  |  |
| Adjusted EBITDA <sup>(1)</sup>  | \$                 | 4,569 \$    | 2,968 \$   | 4,348 \$   | 4,233      | \$ | 2,828     |  |  |  |



### **Ports and Terminals - Comparative Statements of Operations (unaudited)**

|  | Three Months Ended |            |            |            |            |    |           |  |  |  |
|--|--------------------|------------|------------|------------|------------|----|-----------|--|--|--|
| (\$s in thousands)   |                    | 3/31/2020  | 6/30/2020  | 9/30/2020  | 12/31/2020 |    | 3/31/2021 |  |  |  |
| Revenues   |                    |            |            |            |            |    |           |  |  |  |
| Terminal services revenues   | \$                 | — \$       | — \$       | — \$       | _          | \$ | 132       |  |  |  |
| Other revenue  |                    | 314        | _          | 1,242      | 2,299      |    | 7,964     |  |  |  |
| Total revenues   | \$                 | 314 \$     | — \$       | 1,242 \$   | 2,299      | \$ | 8,096     |  |  |  |
| Expenses   |                    |            |            |            |            |    |           |  |  |  |
| Operating expenses   |                    | 2,000      | 1,875      | 2,704      | 3,748      |    | 3,102     |  |  |  |
| Acquisition and transaction expenses   |                    | 782        | 19         | 20         | 86         |    | _         |  |  |  |
| Depreciation and amortization  |                    | 376        | 378        | 368        | 375        |    | 2,211     |  |  |  |
| Interest expense   |                    | 393        | 354        | 298        | 290        |    | 279       |  |  |  |
| Total expenses   | \$                 | 3,551 \$   | 2,626 \$   | 3,390 \$   | 4,499      | \$ | 5,592     |  |  |  |
| Other income (expense)   |                    |            |            |            |            |    |           |  |  |  |
| Equity in earnings (losses) of unconsolidated entities   |                    | 906        | (2,582)    | (2,285)    | 739        |    | 1,542     |  |  |  |
| Total other (expense) income   | \$                 | 906 \$     | (2,582) \$ | (2,285) \$ | 739        | \$ | 1,542     |  |  |  |
| (Loss) income before income taxes  |                    | (2,331)    | (5,208)    | (4,433)    | (1,461)    |    | 4,046     |  |  |  |
| (Benefit from) provision for income taxes  |                    | (281)      | (597)      | (656)      | (257)      |    | 154       |  |  |  |
| Net (loss) income  | \$                 | (2,050) \$ | (4,611) \$ | (3,777) \$ | (1,204)    | \$ | 3,892     |  |  |  |
| Less: Net (loss) income attributable to non-controlling interests in consolidated subsidiaries |                    | (75)       | (92)       | (67)       | 195        |    | 55        |  |  |  |
| Net (loss) income attributable to shareholders   | \$                 | (1,975) \$ | (4,519) \$ | (3,710) \$ | (1,399)    | \$ | 3,837     |  |  |  |
| Adjusted EBITDA(1)   | \$                 | (1,316) \$ | (885) \$   | (837) \$   | 438        | \$ | 132       |  |  |  |



### **Corporate and Other - Comparative Statements of Operations (unaudited)**

|   | Three Months Ended |             |             |             |            |    |           |  |  |  |  |
|---|--------------------|-------------|-------------|-------------|------------|----|-----------|--|--|--|--|
| (\$s in thousands)  |                    | 3/31/2020   | 6/30/2020   | 9/30/2020   | 12/31/2020 |    | 3/31/2021 |  |  |  |  |
| Revenues  |                    |             |             |             |            |    |           |  |  |  |  |
| Equipment leasing revenues  |                    |             |             |             |            |    |           |  |  |  |  |
| Lease income  | \$                 | 2,872 \$    | 2,129 \$    | 1,903 \$    | 4,241      | \$ | 438       |  |  |  |  |
| Other revenue   |                    | 585         | 2,446       | 1,405       | 1,142      |    | 68        |  |  |  |  |
| Total equipment leasing revenues  |                    | 3,457       | 4,575       | 3,308       | 5,383      |    | 506       |  |  |  |  |
| Infrastructure revenues   |                    |             |             |             |            |    |           |  |  |  |  |
| Other revenue   |                    | 1,336       | 1,394       | 971         | 723        |    | 1,727     |  |  |  |  |
| Total infrastructure revenues   |                    | 1,336       | 1,394       | 971         | 723        |    | 1,727     |  |  |  |  |
| Total revenues  | \$                 | 4,793 \$    | 5,969 \$    | 4,279 \$    | 6,106      | \$ | 2,233     |  |  |  |  |
| Expenses  |                    |             |             |             |            |    |           |  |  |  |  |
| Operating expenses  |                    | 5,430       | 5,830       | 6,248       | 7,938      |    | 5,924     |  |  |  |  |
| General and administrative  |                    | 4,663       | 4,388       | 4,241       | 4,867      |    | 4,252     |  |  |  |  |
| Acquisition and transaction expenses  |                    | (312)       | 1,581       | 362         | 643        |    | 447       |  |  |  |  |
| Management fees and incentive allocation to affiliate                                 |                    | 4,766       | 4,756       | 4,591       | 4,406      |    | 3,990     |  |  |  |  |
| Depreciation and amortization   |                    | 1,964       | 1,979       | 1,994       | 2,028      |    | 2,043     |  |  |  |  |
| Interest expense  |                    | 19,040      | 19,130      | 25,119      | 24,156     |    | 31,508    |  |  |  |  |
| Total expenses  | \$                 | 35,551 \$   | 37,664 \$   | 42,555 \$   | 44,038     | \$ | 48,164    |  |  |  |  |
| Other income (expense)  |                    |             |             |             |            |    |           |  |  |  |  |
| Equity in (losses) earnings of unconsolidated entities                                |                    | (50)        | (33)        | 31          | 167        |    | 172       |  |  |  |  |
| Loss on extinguishment of debt  |                    | _           | _           | _           | (6,943)    |    | _         |  |  |  |  |
| Interest income   |                    | 7           | 5           | 17          | 17         |    | 18        |  |  |  |  |
| Total other (expense) income  | \$                 | (43) \$     | (28) \$     | 48 \$       | (6,759)    | \$ | 190       |  |  |  |  |
| Loss before income taxes  |                    | (30,801)    | (31,723)    | (38,228)    | (44,691)   |    | (45,741)  |  |  |  |  |
| Provision for income taxes  |                    | 3           | 200         | 40          | 177        |    | _         |  |  |  |  |
| Net loss  | \$                 | (30,804) \$ | (31,923) \$ | (38,268) \$ | (44,868)   | \$ | (45,741)  |  |  |  |  |
| Less: Net loss attributable to non-controlling interests in consolidated subsidiaries |                    | _           | _           | _           | _          |    | _         |  |  |  |  |
| Dividends on preferred shares   |                    | 4,539       | 4,079       | 4,625       | 4,626      |    | 4,625     |  |  |  |  |
| Net loss attributable to shareholders   | \$                 | (35,343) \$ | (36,002) \$ | (42,893) \$ | (49,494)   | \$ | (50,366)  |  |  |  |  |
| Adjusted EBITDA <sup>(1)</sup>  | \$                 | (14,648) \$ | (13,112) \$ | (15,437) \$ | (15,767)   | \$ | (16,535)  |  |  |  |  |



**Condensed Balance Sheets by Segment** 



### **Condensed Balance Sheets by Segment**

| As of March 31, 2021  | <b>Equipment Leasing</b> |               | Infrastructure |              |                     |                     |             |                 |
|---|--------------------------|---------------|----------------|--------------|---------------------|---------------------|-------------|-----------------|
| (\$s in thousands)  | Avi                      | ation Leasing | Jeffer         | son Terminal | Ports and Terminals | Corporate and Other |             | Total           |
| Gross Property, Plant and Equipment (PP&E)                      | \$                       | 847           | \$             | 786,168      | \$ 284,340          | \$                  | 35,138      | \$<br>1,106,493 |
| Accumulated Depreciation on PP&E                                |                          | (160)         |                | (96,744)     | (7,343)             |                     | (1,258)     | (105,505)       |
| Net PP&E  | \$                       | 687           | \$             | 689,424      | \$ 276,997          | \$                  | 33,880      | \$<br>1,000,988 |
| Gross Leasing Equipment   |                          | 1,881,449     |                | 44,179       | _                   |                     | 188,962     | 2,114,590       |
| Accumulated Depreciation on Leasing Equipment                   |                          | (377,235)     |                | (7,339)      | _                   |                     | (45,200)    | (429,774)       |
| Net Leasing Equipment   | \$                       | 1,504,214     | \$             | 36,840       | \$                  | \$                  | 143,762     | \$<br>1,684,816 |
| Intangible Assets   |                          | 4,669         |                | 12,140       | _                   |                     | _           | 16,809          |
| Goodwill  |                          | _             |                | 122,735      | _                   |                     | _           | 122,735         |
| All Other Assets  |                          | 297,160       |                | 133,968      | 169,452             |                     | 166,119     | 766,699         |
| Total Assets  | \$                       | 1,806,730     | \$             | 995,107      | \$ 446,449          | \$                  | 343,761     | \$<br>3,592,047 |
|   |                          |               |                |              |                     |                     |             |                 |
| Debt  |                          | _             |                | 274,919      | 25,000              |                     | 1,777,483   | 2,077,402       |
| All Other Liabilities   |                          | 211,881       |                | 104,879      | 20,774              |                     | 33,459      | 370,993         |
| Total Liabilities   | \$                       | 211,881       | \$             | 379,798      | \$ 45,774           | \$                  | 1,810,942   | \$<br>2,448,395 |
|   |                          |               |                |              |                     |                     |             |                 |
| Shareholders' equity  |                          | 1,594,849     |                | 598,815      | 399,060             |                     | (1,467,705) | 1,125,019       |
| Non-controlling interest in equity of consolidated subsidiaries |                          |               |                | 16,494       | 1,615               |                     | 524         | 18,633          |
| Total Equity  | \$                       | 1,594,849     | \$             | 615,309      | \$ 400,675          | \$                  | (1,467,181) | \$<br>1,143,652 |
|   |                          |               |                |              |                     |                     |             |                 |
| Total Liabilities and Equity                                    | \$                       | 1,806,730     | \$             | 995,107      | \$ 446,449          | \$                  | 343,761     | \$<br>3,592,047 |



### **Condensed Balance Sheets by Segment**

| As of December 31, 2020   | Equipment Leasing |               | Infrastructure |              |                     |                     |             |                 |
|---|-------------------|---------------|----------------|--------------|---------------------|---------------------|-------------|-----------------|
| (\$s in thousands)  | Avi               | ation Leasing | Jeffer         | son Terminal | Ports and Terminals | Corporate and Other |             | Total           |
| Gross Property, Plant and Equipment (PP&E)                      | \$                | 699           | \$             | 755,468      | \$ 274,812          | \$                  | 29,937      | \$<br>1,060,916 |
| Accumulated Depreciation on PP&E                                |                   | (126)         |                | (90,191)     | (5,132)             |                     | (1,104)     | (96,553)        |
| Net PP&E  | \$                | 573           | \$             | 665,277      | \$ 269,680          | \$                  | 28,833      | \$<br>964,363   |
| Gross Leasing Equipment   |                   | 1,809,263     |                | 44,179       | _                   |                     | 188,962     | 2,042,404       |
| Accumulated Depreciation on Leasing Equipment                   |                   | (356,771)     |                | (7,063)      | _                   |                     | (43,311)    | (407,145)       |
| Net Leasing Equipment   | \$                | 1,452,492     | \$             | 37,116       | \$ —                | \$                  | 145,651     | \$<br>1,635,259 |
| Intangible Assets   |                   | 5,758         |                | 13,028       | _                   |                     | _           | 18,786          |
| Goodwill  |                   | _             |                | 122,735      | _                   |                     | _           | 122,735         |
| All Other Assets  |                   | 245,382       |                | 151,772      | 130,537             |                     | 119,143     | 646,834         |
| Total Assets  | \$                | 1,704,205     | \$             | 989,928      | \$ 400,217          | \$                  | 293,627     | \$<br>3,387,977 |
|   |                   |               |                |              |                     |                     |             |                 |
| Debt  |                   | _             |                | 253,473      | 25,000              |                     | 1,626,289   | 1,904,762       |
| All Other Liabilities   |                   | 219,692       |                | 112,156      | 13,242              |                     | 38,804      | 383,894         |
| Total Liabilities   | \$                | 219,692       | \$             | 365,629      | \$ 38,242           | \$                  | 1,665,093   | \$<br>2,288,656 |
|   |                   |               |                |              |                     |                     |             |                 |
| Shareholders' equity  |                   | 1,484,513     |                | 603,514      | 360,621             |                     | (1,371,990) | 1,076,658       |
| Non-controlling interest in equity of consolidated subsidiaries |                   | _             |                | 20,785       | 1,354               |                     | 524         | 22,663          |
| Total Equity  | \$                | 1,484,513     | \$             | 624,299      | \$ 361,975          | \$                  | (1,371,466) | \$<br>1,099,321 |
|   |                   |               |                |              |                     |                     |             |                 |
| Total Liabilities and Equity                                    | \$                | 1,704,205     | \$             | 989,928      | \$ 400,217          | \$                  | 293,627     | \$<br>3,387,977 |



### **Reconciliation of Non-GAAP Measures**



### **Adjusted EBITDA Reconciliation by Segment (unaudited)**

| For the Three Months E | nded Marc | h 31. | . 2021 |
|------------------------|-----------|-------|--------|
|------------------------|-----------|-------|--------|

| (\$s in thousands)  | Aviation<br>Leasing | Jefferson<br>Terminal | Ports and<br>Terminals | Corporate and<br>Other | Total       |
|---|---------------------|-----------------------|------------------------|------------------------|-------------|
| Net income (loss) attributable to shareholders from continuing operations               | \$ 16,772 \$        | (4,783) \$            | 3,837                  | (50,366)               | \$ (34,540) |
| Add: (Benefit from) provision for income taxes  | (42)                | 57                    | 154                    | _                      | 169         |
| Add: Equity-based compensation expense  | _                   | 841                   | 273                    | _                      | 1,114       |
| Add: Acquisition and transaction expenses   | 1,196               | _                     | _                      | 447                    | 1,643       |
| Add: Losses on the modification or extinguishment of debt and capital lease obligations | _                   | _                     | _                      | _                      | _           |
| Add: Changes in fair value of non-hedge derivative instruments                          | _                   | _                     | (7,964)                | _                      | (7,964)     |
| Add: Asset impairment charges   | 2,100               | _                     | _                      | _                      | 2,100       |
| Add: Incentive allocations  | _                   | _                     | _                      | _                      | _           |
| Add: Depreciation & amortization expense (1)  | 40,671              | 7,718                 | 2,211                  | 2,043                  | 52,643      |
| Add: Interest expense   | _                   | 1,203                 | 279                    | 31,508                 | 32,990      |
| Add: Pro-rata share of Adjusted EBITDA from unconsolidated entities (2)                 | (308)               | _                     | 2,705                  | 5                      | 2,402       |
| Less: Equity in losses (earnings) of unconsolidated entities                            | 340                 | _                     | (1,542)                | (172)                  | (1,374)     |
| Less: Non-controlling share of Adjusted EBITDA (3)                                      | _                   | (2,208)               | 179                    | _                      | (2,029)     |
| Adjusted EBITDA   | \$ 60,729 \$        | 2,828 \$              | 132 5                  | (16,535)               | \$ 47,154   |

#### For the Three Months Ended March 31, 2020

| (\$s in thousands)  | Aviation<br>Leasing | Jefferson<br>Terminal | Ports and<br>Terminals | Corporate and<br>Other | Total      |
|---|---------------------|-----------------------|------------------------|------------------------|------------|
| Net income (loss) attributable to shareholders from continuing operations               | \$ 41,123           | \$ (7,999) \$         | (1,975) \$             | (35,343)               | \$ (4,194) |
| Add: Provision for (benefit from) income taxes  | 45                  | 135                   | (281)                  | 3                      | (98)       |
| Add: Equity-based compensation expense  | _                   | 215                   | 76                     | _                      | 291        |
| Add: Acquisition and transaction expenses   | 2,724               | _                     | 782                    | (312)                  | 3,194      |
| Add: Losses on the modification or extinguishment of debt and capital lease obligations | _                   | 4,724                 | _                      | _                      | 4,724      |
| Add: Changes in fair value of non-hedge derivative instruments                          | _                   | 181                   | _                      | _                      | 181        |
| Add: Asset impairment charges   | _                   | _                     | _                      | _                      | _          |
| Add: Incentive allocations  | _                   | _                     | _                      | _                      | _          |
| Add: Depreciation & amortization expense (1)  | 39,498              | 7,226                 | 376                    | 1,964                  | 49,064     |
| Add: Interest expense   | _                   | 3,428                 | 393                    | 19,040                 | 22,861     |
| Add: Pro-rata share of Adjusted EBITDA from unconsolidated entities (2)                 | (591)               | _                     | 228                    | (50)                   | (413)      |
| Less: Equity in losses (earnings) of unconsolidated entities                            | 591                 | _                     | (906)                  | 50                     | (265)      |
| Less: Non-controlling share of Adjusted EBITDA (3)                                      | _                   | (3,341)               | (9)                    | _                      | (3,350)    |
| Adjusted EBITDA   | \$ 83,390           | \$ 4,569 \$           | (1,316) \$             | (14,648)               | \$ 71,995  |



### **Notes to Non-GAAP reconciliations - Adjusted EBITDA**

(\$s in thousands)

#### (1) Total

Includes the following items for the three months ended March 31, 2021 and 2020: (i) depreciation and amortization expense of \$44,535 and \$42,197, (ii) lease intangible amortization of \$752 and \$1,132 and (iii) amortization for lease incentives of \$7,356 and \$5,735, respectively.

#### **Aviation Leasing**

Includes the following items for the three months ended March 31, 2021 and 2020: (i) depreciation expense of \$32,563 and \$32,631, (ii) lease intangible amortization of \$752 and \$1,132 and (iii) amortization for lease incentives of \$7,356 and \$5,735, respectively.

#### (2) Total

Includes the following items for the three months ended March 31, 2021 and 2020: (i) net income of \$1,180 and \$223, (ii) interest expense of \$187 and \$35, (iii) depreciation and amortization expense of \$1,912 and \$962, (iv) acquisition and transaction expenses of \$0 and \$81 and (v) changes in fair value of non-hedge derivatives of \$(877) and \$(1,714), respectively.

#### **Aviation Leasing**

Includes the following items for the three months ended March 31, 2021 and 2020: (i) net loss of \$(340) and \$(591) and (ii) depreciation and amortization of \$32 and \$0, respectively.

#### Ports and Terminals

Includes the following items for the three months ended March 31, 2021 and 2020: (i) net income of \$1,542 and \$894, (ii) interest expense of \$160 and \$5, (iii) depreciation and amortization expense of \$1,880 and \$962, (iv) acquisition and transaction expenses of \$0 and \$81 and (v) changes in fair value of non-hedge derivative instruments of \$(877) and \$(1,714), respectively.

#### Corporate and Other

Includes the following items for the three months ended March 31, 2021 and 2020: (i) net loss of \$(22) and \$(80) and (ii) interest expense of \$27 and \$30, respectively.



### **Notes to Non-GAAP reconciliations - Adjusted EBITDA (continued)**

(\$s in thousands)

#### (3) Total

Includes the following items for the three months ended March 31, 2021 and 2020: (i) equity-based compensation of \$198 and \$47, (ii) provision for income taxes of \$13 and \$28, (iii) interest expense of \$281 and \$720, (iv) depreciation and amortization expense of \$1,811 and \$1,524, (v) changes in fair value of non-hedge derivative instruments of \$(274) and \$38 and (vi) loss on extinguishment of debt of \$0 and \$993 respectively.

#### Jefferson Terminal

Includes the following items for the three months ended March 31, 2021 and 2020: (i) equity-based compensation of \$189 and \$45, (ii) provision for income taxes of \$13 and \$28, (iii) interest expense of \$271 and \$720, (iv) changes in fair value of non-hedge derivative instruments of \$0 and \$38, (v) depreciation and amortization expense of \$1,735 and \$1,517 and (vi) loss on extinguishment of debt of \$0 and \$993, respectively.

#### Ports and Terminals

Includes the following items for the three months ended March 31, 2021 and 2020: (i) equity-based compensation of \$9 and \$2, (ii) interest expense of \$10 and \$0, (iii) depreciation and amortization expense of \$76 and \$7 and (iv) changes in fair value of non-hedge derivative instruments of \$(274) and \$0 respectively.



### **Consolidated FAD Reconciliation**

#### Three Months Ended March 31, 2021

#### Three Months Ended March 31, 2020

| (\$s in thousands)   | Aviation<br>Leasing | ]     | Infrastructure | Corporate and<br>Other | Total          | Aviation<br>Leasing | Infrastructure | Co | rporate and<br>Other | Total          |
|--|---------------------|-------|----------------|------------------------|----------------|---------------------|----------------|----|----------------------|----------------|
| Funds Available for Distribution (FAD)                             | \$ 60,6             | 53 \$ | (3,841)        | \$ (42,405)            | \$<br>14,407   | \$<br>121,254       | \$ 1,703       | \$ | (26,920)             | \$<br>96,037   |
| Less: Principal Collections on Finance Leases                      |                     |       |                |                        | (395)          |                     |                |    |                      | (320)          |
| Less: Proceeds from sale of assets                                 |                     |       |                |                        | (4,574)        |                     |                |    |                      | (28,568)       |
| Less: Return of Capital Distributions from Unconsolidated Entities |                     |       |                |                        | _              |                     |                |    |                      | _              |
| Add: Required Payments on Debt Obligations                         |                     |       |                |                        | _              |                     |                |    |                      | _              |
| Add: Capital Distributions to Non-Controlling Interest             |                     |       |                |                        | _              |                     |                |    |                      | _              |
| Include: Changes in Working Capital                                |                     |       |                |                        | (58,370)       |                     |                |    |                      | (78,955)       |
| Net Cash from Operating Activities                                 |                     |       |                |                        | \$<br>(48,932) |                     |                |    |                      | \$<br>(11,806) |



### Glossary

#### **Adjusted EBITDA**

The Chief Operating Decision Maker ("CODM") utilizes Adjusted EBITDA as our key performance measure. Adjusted EBITDA is not a financial measure in accordance with GAAP. This performance measure provides the CODM with the information necessary to assess operational performance, as well as making resource and allocation decisions. The Company believes Adjusted EBITDA is a useful metric for investors and analysts for similar purposes of assessing its operational performance.

Adjusted EBITDA is defined as net income attributable to shareholders, adjusted (a) to exclude the impact of provision for income taxes, equity-based compensation expense, acquisition and transaction expenses, losses on the modification or extinguishment of debt and capital lease obligations, changes in fair value of non-hedge derivative instruments, asset impairment charges, incentive allocations, depreciation and amortization expense, and interest expense, (b) to include the impact of our pro-rata share of Adjusted EBITDA from unconsolidated entities, and (c) to exclude the impact of equity in earnings of unconsolidated entities and the non-controlling share of Adjusted EBITDA.

#### **Debt to Capital Ratio**

Debt to Capital Ratio is calculated as Total Debt divided by Total Debt plus Total Equity.

#### **Funds Available for Distribution**

Funds Available for Distribution ("FAD") is defined as net cash provided by operating activities plus principal collections on finance leases, proceeds from sale of assets, and return of capital distributions from unconsolidated entities, less required payments on debt obligations and capital distributions to non-controlling interest, and excluding changes in working capital. The Company uses FAD in evaluating its ability to meet its stated dividend policy. The Company believes FAD is a useful metric for investors and analysts for similar purposes. FAD is not a financial measure in accordance with GAAP. The GAAP measure most directly comparable to FAD is net cash provided by operating activities.

