

# Fortress Transportation and Infrastructure Investors LLC

# **Supplemental Information Fourth Quarter 2021**



### **Disclaimers**

IN GENERAL. This disclaimer applies to this document and the verbal or written comments of any person presenting it. This document, taken together with any such verbal or written comments, is referred to herein as the "Presentation."

FORWARD-LOOKING STATEMENTS. Certain statements in this Presentation may constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, of Fortress Transportation and Infrastructure Investors LLC (referred to in this Presentation as "FTAL," the "Company," or "we"), including without limitation, ability to achieve key investment objectives, ability to successfully integrate the businesses and realize the anticipated benefits of the acquisition of Transtar, LLC, expansion and growth opportunities, pipeline activity and investment of existing cash, ability to successfully close deals for which we have letters of intent or "LOIs", actual results as compared to annualized data, expectations regarding additional Funds Available for Distribution ("FAD") and/or EBITDA from investments, growth of and ability to expand Jefferson Terminal, Repauno and Long Ridge, whether equipment will be able to be leased, completion of new infrastructure and commencement of new operations within the Infrastructure business, ability to achieve ESG initiatives and reach ESG targets, bank borrowings and future debt and leverage capacity, financing activities and other such matters. These statements are based on management's current expectations, estimates and beliefs and are subject to a number of trends and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements, many of which are beyond our control. FTAI can give no assurance that its expectations will be attained. Accordingly, you should not place undue reliance on any forward-looking statements made in this Presentation. For a discussion of some of the risks and important factors that could affect such forward-looking statements including, but not limited to the ongoing COVID-19 pandemic, see the sections entitled "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Company's most recent annual report on Form 10-K and quarterly report on Form 10-Q (when available) and other filings with the U.S. Securities and Exchange Commission, which are included on the Company's website (www.ftandi.com). In addition, new risks and uncertainties emerge from time to time, and it is not possible for the Company to predict or assess the impact of every factor that may cause its actual results to differ from those contained in any forward-looking statements. Such forward-looking statements speak only as of the date of this Presentation. The Company expressly disclaims any obligation to release publicly any updates or revisions to any forward-looking statements contained herein to reflect any change in the Company's expectations with regard thereto or change in events, conditions or circumstances on which any statement is based.

**PAST PERFORMANCE.** Past performance is not a reliable indicator of future results and should not be relied upon for any reason. Annualized data is presented for illustrative purposes only and should not be considered indicative of future performance or actual results for any period.

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NON-GAAP FINANCIAL INFORMATION. This Presentation includes information based on financial measures that are not recognized under generally accepted accounting principles (GAAP), such as Adjusted EBITDA and FAD. You should use Non-GAAP information in addition to, and not as an alternative to, financial information prepared in accordance with GAAP. See Reconciliation and Glossary in the Appendix to this Presentation for reconciliations to the most comparable GAAP measures and an explanation of each of our Non-GAAP measures. Our Non-GAAP measures may not be identical or comparable to measures with the same name presented by other companies. Reconciliations of forward-looking Non-GAAP financial measures to their most directly comparable GAAP financial measures are not available on a forward-looking basis without unreasonable effort.

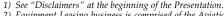


### **FTAI Overview**

# Fortress Transportation and Infrastructure Investors (NYSE: FTAI) owns and operates high quality transportation and infrastructure assets

- Diversified portfolio across the equipment leasing and infrastructure sectors
- Key investment objectives<sup>(1)</sup>:
  - o Combine *income & growth* through a mix of equipment & infrastructure
  - Pay a stable & growing dividend

#### Equipment Leasing<sup>(2)</sup> Infrastructure<sup>(3)</sup> ~\$1.4 billion book equity ~\$2.1 billion book equity **Aviation Leasing Platform** ✓ Jefferson Terminal Repair & Maintenance Long Ridge Terminal (Aerospace) Products Repauno Port & Rail Terminal Commitment to ESG and Transtar Rail decarbonization Infrastructure Equipment ✓ Investments in clean energy 41.1% Leasing Contracted Cash Flows technologies & facilities 58.9% ✓ Irreplaceable Assets w/ Multiple **Growth Opportunities**



<sup>2)</sup> Equipment Leasing business is comprised of the Aviation Leasing segment, and Offshore Energy & Shipping Containers. Book equity is calculated as total equity less non-controlling interest in equity of consolidated subsidiaries as of December 31, 2021.

<sup>3)</sup> Infrastructure business is comprised of Jefferson Terminal, Ports & Terminals, Transtar, car cleaning assets and investments in Aleon and FYX. Book equity is calculated as total equity less non-controlling interest in equity of consolidated subsidiaries as of December 31, 2021.

### **Fourth Quarter Highlights**

## Financial Performance

- Net Loss Attributable to Shareholders of \$19.0 million
- Total Funds Available for Distribution ("FAD") of \$120.1 million<sup>(1)</sup>
- Adjusted EBITDA of \$124.8 million<sup>(1)</sup>

#### **Aviation**

- Invested ~\$290.0 million in Aviation leasing equipment in Q4'21
- Robust pipeline of aviation opportunities, with ~\$250.0 million of in-place LOIs<sup>(2)</sup> (primarily comprised of CFM56 engines and related aircraft) outstanding at December 31, 2021
- Harvested non-core aviation leasing assets and aerospace products; sold 25x engine equivalents and 11x airframes for a total sales price of ~\$89.7 million and a gain of \$31.5 million

## Investment Activity

#### <u>Infrastructure</u>

Continued to advance on all expansion projects

#### Long Ridge

Completed construction of power plant in October

#### Clean Planet

 Entered into a 50% joint venture w/ Clean Planet (a UK green-tech) to develop ecoplants to convert non-recyclable waste plastics into ultra-clean fuels and oils to support the manufacture of new plastics

#### Capital Structure

- Amended the Corporate revolver agreement to extend the maturity date to December 2, 2024
- Amended the Repauno revolver agreement to extend the maturity date to November 5, 2024
- Total investable cash was approximately \$134.8 million<sup>(3)</sup> at December 31, 2021
- 1) This is a Non-GAAP measure. See Reconciliation of Non-GAAP Measures section in Appendix for a reconciliation to the most comparable GAAP measure.
- 2) In-place LOIs represent understandings and arrangements in place. There can be no assurance that we will be successful in acquiring any such assets or, if acquired, that they will generate returns meeting our expectations, or at all. Some of our committed investments and pipeline investments are subject to definitive documentation, agency consent and board approval. Committed investments and pipeline investments are also subject to varying degrees of diligence. There can be no assurance that we will complete any such investments or transactions. See "Disclaimers" at the beginning of the Presentation.
- 3) Investable cash is equal to cash on the Corporate and Other balance sheet, excluding cash related to Offshore Energy, Shipping Containers, and car cleaning assets.



### **Consolidated Financial Results**

#### Q4'21 Financial Results

- ✓ Net Loss Attributable to Shareholders of \$19.0 million
- ✓ Net Cash Used in Operating Activities of \$1.3 million
- ✓ Total FAD of \$120.1 million $^{(1)}$
- ✓ Adjusted EBITDA of \$124.8 million $^{(1)}$

#### Q4'21 Balance Sheet

- ✓ Total Assets of \$4.9 billion
- ✓ Total Debt of \$3.2 billion (net of \$64.5mm deferred financing costs)
- ✓ Total Cash of \$188.1 million

#### Financial Overview

(\$s in millions, except per share amounts)

Quarter Over Quarter Results	Q4′20	Q3′21	Q4′21
Net Loss Attributable to Shareholders	\$(60.5)	\$(38.9)	\$(19.0)
Net Cash Provided by (Used in) Operating Activities	\$34.7	\$43.2	(\$1.3)
FAD <sup>(1)</sup>	\$54.2	\$39.4	\$120.1
Adjusted EBITDA <sup>(1)</sup>	\$46.2	\$96.4	\$124.8
Losses Per Common Share – Continuing Operations	\$(0.70)	\$(0.44)	\$(0.19)
ROE <sup>(2)</sup>	(21.3%)	(14.0%)	(6.6%)

Balance Sheet & Liquidity	December 31, 2021
Aviation Leasing Assets	\$2,099.0
Infrastructure Assets	2,363.6
Corporate and Other Assets	401.3
Total Assets	\$4,863.9
Debt	3,220.2
Total Equity	1,124.1
Total Debt + Total Equity	\$4,344.3
Total Debt to Capital Ratio	74.1%



<sup>1)</sup> This is a Non-GAAP measure. See Reconciliation of Non-GAAP Measures section in Appendix for a reconciliation to the most comparable GAAP measure.

<sup>2)</sup> ROE is calculated as net income (loss) attributable to shareholders for the quarter divided by quarterly average total equity excluding non-controlling interest in equity of consolidated subsidiaries. The average is based on quarter-end equity amounts over the two most recently completed quarters. ROE for quarterly periods is shown as an annualized return. Annualized data is presented for illustrative purposes only and should not be considered indicative of future performance or actual results for any period. Please see "Disclaimers" at the beginning of the Presentation.

### Highlights of Funds Available for Distribution (1)(2)

- Aviation Leasing FAD<sup>(2)</sup> was \$161.2 million for the quarter ended December 31, 2021
  - o Includes \$80.5 million from aviation equipment & aerospace product sales proceeds
- Infrastructure FAD<sup>(2)</sup> improved \$11.2 million from prior quarter primarily due to higher contribution from Transtar resulting
  from higher overall carloads and proceeds from the sale of non-core equipment and excess land, coupled with higher
  contribution from Repauno due to wider margins realized on butane sales, offset by lower contribution from Jefferson
  primarily resulting from higher interest expense
- Corporate & Other FAD<sup>(2)</sup> remained relatively flat from prior quarter. The corporate interest expense was higher resulting
  from higher overall debt outstanding during the quarter while our Offshore assets contributed more due to higher utilization
  of Pride vessel

Funds Available for Distribution(1)(2)						
(\$s in millions)	Q4′21					
Aviation Leasing Business FAD <sup>(3)</sup>	\$161.2					
Infrastructure Business FAD <sup>(3)</sup>	\$11.0					
Corporate and Other FAD <sup>(4)</sup>	\$(52.1)					
Total FAD	\$120.1					
Net Cash Used in Operating Activities	\$(1.3)					



- 1) There can be no assurance that additional FAD will be generated after deploying investable cash on balance sheet. See "Disclaimers" at the beginning of the Presentation.
- 2) This is a Non-GAAP measure. See Reconciliation of Non-GAAP Measures section in Appendix for a reconciliation to the most comparable GAAP measure.
- 3) See "Aviation Leasing" and "Infrastructure" in Reconciliation of FAD in Appendix at the end of this Presentation.
- 3) See Transition Leaving with influstracture in Reconculturion of 1710 in Appendix at the charge into 1765 reaction.
- 4) Includes Shipping Containers, Offshore Energy, and car cleaning assets.

### **Capital Structure & Financing Strategy**

- Conservative approach to leverage
  - Leverage of approximately 74.1%<sup>(1)</sup> of total capital
- Total book value attributable to FTAI common shareholders is approximately \$0.8 billion, or \$8.16 per common share<sup>(2)</sup>

(\$s in millions)	December 31, 2021
Cash & Cash Equivalents	\$188.1
Total Debt <sup>(3)</sup>	\$3,220.2
Shareholders' Equity	\$809.4
Preferred Equity	\$314.9
Non-controlling Interest	\$(0.2)
Total Equity	\$1,124.1
Total Capitalization	\$4,344.3
Debt/Total Capital	74.1%



<sup>1)</sup> As of December 31 2021

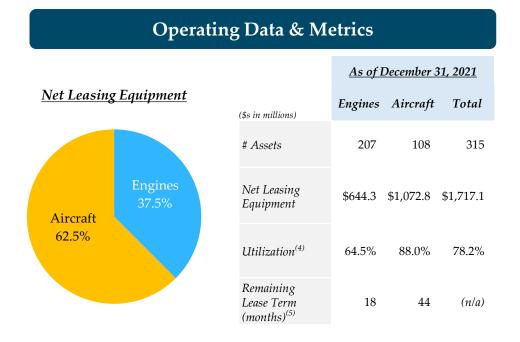
<sup>2)</sup> Book value per share calculation based on \$809.4mm Shareholders' Equity divided by 99.2mm common shares outstanding at December 31, 2021.

<sup>3)</sup> Total debt is net of approximately \$64.5mm of deferred financing costs; gross debt outstanding was \$3,284.7mm at December 31, 2021.

### **Aviation Leasing**

- As of December 31, 2021, we owned and managed 315 aviation assets, including 108 aircraft and 207 engines, with 91 of 108 aircraft and 140 of 207 engines on lease
- Invested ~\$290.0 million in aviation equipment during Q4'21
- Sold 25 engines and 11 airframes for a total sales price of ~\$89.7 million and a gain of \$31.5 million

#### **Financial Summary** (\$s in millions) Q4'20Q4'21 Q3'21 **Statement of Operations** Total Revenue \$56.5 93.9 92.9 Total Expenses (63.0)(51.4)(75.0)Other<sup>(1)</sup> 0.9 10.9 30.6 *Net (Loss) Income Attributable to* \$53.4 \$(5.6) \$48.5 Shareholders $ROE^{(2)}$ (1.5%)13.0% 10.8% Non-GAAP Measure Adjusted EBITDA(3) \$57.3 \$96.0 \$103.7





<sup>2)</sup> ROE is calculated as net income attributable to shareholders for the quarter divided by quarterly average total equity excluding non-controlling interest in equity of consolidated subsidiaries. The average is based on quarter-end equity amounts over the two most recently completed quarters. ROE for quarterly periods is shown as an annualized return. Annualized data is presented for illustrative purposes only and should not be considered indicative of future performance or actual results for any period. Please see "Disclaimers" at the beginning of the Presentation.

- 3) This is a Non-GAAP measure. See Reconciliation of Non-GAAP Measures section in Appendix for a reconciliation to the most comparable GAAP measure.
- 4) Utilization is based on the percent of days on-lease in the quarter weighted by the monthly average equity value of our aviation leasing equipment, excluding airframes.

<sup>5)</sup> Remaining Lease Term is based on the average remaining months for our aircraft and engine portfolios, weighted by the net asset value of the respective assets, which is gross asset value including lease intangibles, as applicable, net of accumulated depreciation, accumulated amortization and maintenance deposits, as applicable.



### **Aviation Leasing Historical Returns**

• Scaled the Aviation segment from an Average Book Equity<sup>(1)</sup> of \$1,486.6 million in Q3'20 to \$1,791.1 million in Q4'21, while maintaining a strong return profile

inancial Metrics	Q3′20	Q4′20	Q1′21	Q2′21	Q3′21	Q4′21
s in thousands)						
Average Book Equity <sup>(1)</sup> {A}	\$1,486,634	\$1,485,179	\$1,539,681	\$1,594,061	\$1,645,536	\$1,791,107
Annualized Net Income <sup>(2)</sup>	\$94,160	(\$22,324)	\$67,088	\$154,528	\$213,472	\$193,812
Annualized Net Income excluding gain on sale of assets $^{(2)}\{B\}$	\$98,616	(\$29,756)	\$63,844	\$138,644	\$162,732	\$67,620
Annualized Return on Equity excluding gain on sale of assets % {B/A}	6.6%	-2.0%	4.1%	8.7%	9.9%	3.8%
Annualized Adjusted EBITDA <sup>(2)</sup>	\$282,248	\$229,196	\$242,916	\$320,548	\$384,008	\$414,980
Annualized Adjusted EBITDA excluding gain on sale of assets <sup>(2)</sup> {C}	\$286,704	\$221,764	\$239,672	\$304,664	\$333,268	\$288,788
Annualized Adjusted EBITDA Return on Equity excluding gain on sale of assets % {C/A}	19.3%	14.9%	15.6%	19.1%	20.3%	16.1%
perating Metrics						
Aircraft	79	78	80	77	90	108
Engines	193	186	199	207	204	207
Total Aviation Assets	272	264	279	284	294	315



Determined by taking the average of Book Equity excluding Non-controlling interest of the two most recently completed quarters.
 Annualized Net Income and Annualized Adjusted EBITDA are calculated by multiplying Net Income or Adjusted EBITDA, respectively, for the applicable period by four. Annualized data is presented for illustrative purposes only and should not be considered indicative of future performance or actual results for any period. Please refer to the Appendix for more information.

### **Jefferson Terminal**

- Well-positioned to take advantage of growing local and export refined products and crude markets<sup>(1)</sup>
- Total Revenue remained relatively flat q-o-q primarily due to increased third party crude tolling activity offset by lower refined product volumes
- Total Expenses increased q-o-q primarily due to higher interest expense driven by higher outstanding debt during the quarter
- Operating results related to crude transactions are recorded in "Other"

Financial Summary									
(\$s in millions)  Statement of Operations Q4'20 Q3'21 Q4'21									
Total Revenue	\$10.8	\$11.9	\$12.2						
Total Expenses	(18.8)	(25.9)	(28.2)						
Other <sup>(2)</sup>	4.0	5.0	5.5						
Net Loss Attributable to Shareholders	\$(4.0)	\$(9.0)	\$(10.5)						
ROE <sup>(3)</sup>	(2.8%)	(6.4%)	(8.9%)						
Non-GAAP Measure									
Adjusted EBITDA <sup>(4)</sup>	\$4.2	\$1.9	\$2.3						

Operating Data & Metrics									
(Figures in bbls)  Quarterly Operating Data <sup>(5)</sup>	Q3′21	Q4′21							
Refined Products Volume	3,019,528	2,222,494							
Crude Volume (Third Party Crude Tolling & Crude Transactions)	6,393,138	6,247,830							
Total Volume	9,412,666	8,470,324							
Storage Capacity	4,309,027	4,309,027							

- 1) Please see "Disclaimers" at the beginning of the Presentation.
- 2) Includes Total other income, Equity investment income, Provision for income taxes, less Net loss attributable to non-controlling interest in consolidated subsidiaries.
- 3) ROE is calculated as net income attributable to shareholders for the quarter divided by quarterly average total equity excluding non-controlling interest in equity of consolidated subsidiaries. The average is based on quarter-end equity amounts over the two most recently completed quarters. ROE for quarterly periods is shown as an annualized return. Annualized data is presented for illustrative purposes only and should not be considered indicative of future performance or actual results for any period. Please see "Disclaimers" at the beginning of the Presentation.
- 4) This is a Non-GAAP measure. See Reconciliation of Non-GAAP Measures section in Appendix for a reconciliation to the most comparable GAAP measure.
- 5) Volume data comprised of the greater of the minimum volume commitments or actual revenue generating inbound or/and outbound volumes.



### **Ports and Terminals**

- Ports and Terminals is comprised of the Repauno Port and a 50.1% investment in Long Ridge Energy Terminal
- Overall results improved q-o-q, primarily due to higher margins achieved on butane sales at Repauno combined with higher contribution from our investment in Long Ridge resulting from the commencement of our power plant operations in October 2021

Financial Summary									
(\$s in millions)  Statement of Operations  Q4'20  Q3'21  Q4'21									
Total Revenue	\$2.3	\$(0.5)	\$1.6						
Total Expenses	(4.5)	(7.9)	(4.8)						
Other <sup>(1)</sup>	0.8	(5.7)	(1.6)						
Net (Loss) Income Attributable to Shareholders	\$(1.4)	\$(14.1)	\$(4.8)						
ROE <sup>(2)</sup>	(1.5%)	(15.8%)	(6.5%)						
Non-GAAP Measure									
Adjusted EBITDA <sup>(3)</sup>	\$0.4	\$2.8	\$18.1						



<sup>1)</sup> Includes Total other income, Provision for income taxes, less Net (loss) income attributable to non-controlling interest in consolidated subsidiaries.

<sup>2)</sup> ROE is calculated as net income attributable to shareholders for the quarter divided by quarterly average total equity excluding non-controlling interest in equity of consolidated subsidiaries. The average is based on quarter-end equity amounts over the two most recently completed quarters. ROE for quarterly periods is shown as an annualized return. Annualized data is presented for illustrative purposes only and should not be considered indicative of future performance or actual results for any period. Please see "Disclaimers" at the beginning of the Presentation.

<sup>3)</sup> This is a Non-GAAP measure. See Reconciliation of Non-GAAP Measures section in Appendix for a reconciliation to the most comparable GAAP measure.

### **Transtar**

- Transtar owns and operates a total of six rail properties connected to U.S. Steel's largest production facilities, and also provides rail service to third parties
  - o Acquired by FTAI for ~\$640.0 million on July 28, 2021
  - Generated \$33.0 million of Revenue and \$11.1 million of Net Income in Q4'21
  - o Overall carload volume of 55,257 in Q4'21

Financial Summary									
(\$s in millions)  Statement of Operations	Q4′20	Q3′21	Q4′21						
Total Revenue	\$	\$24.5	\$33.0						
Total Expenses		(19.0)	(21.2)						
Other <sup>(1)</sup>		(1.3)	(0.7)						
Net Income Attributable to Shareholders		\$4.2	\$11.1						
$ROE^{(2)}$	%	2.5%	6.9%						
Non-GAAP Measure									
Adjusted EBITDA <sup>(3)</sup>	\$	\$11.5	\$16.7						

### Operating Data & Metrics<sup>(4)</sup>

Carloads by Commodity	Q4′20	Q3′21	Q4′21
Ore		5,852	7,170
Coal		736	1,102
Coke		16,694	22,806
Steel & General Merchandise		19,043	24,179
Other			
Total Carloads		42,325	55,257

<sup>4)</sup> Comprised of revenue generating carloads.



<sup>1)</sup> Includes Total other income, Equity investment income, Provision for income taxes, less Net loss attributable to non-controlling interest in consolidated subsidiaries.

<sup>2)</sup> ROE is calculated as net income attributable to shareholders for the quarter divided by quarterly average total equity excluding non-controlling interest in equity of consolidated subsidiaries. The average is based on quarter-end equity amounts over the two most recently completed quarters. ROE for quarterly periods is shown as an annualized return. Annualized data is presented for illustrative purposes only and should not be considered indicative of future performance or actual results for any period. Please see "Disclaimers" at the beginning of the Presentation.

<sup>3)</sup> This is a Non-GAAP measure. See Reconciliation of Non-GAAP Measures section in Appendix for a reconciliation to the most comparable GAAP measure.

### **Corporate and Other**

- Corporate and Other includes G&A expenses, management fees, incentive allocations, acquisition and transaction costs, interest expense, expense reimbursement, and preferred dividends, as well as operating results from rail car cleaning, Offshore Energy, and Shipping Containers
- Total Revenue remained flat compared to Q3'21
- Total Expenses decreased \$10.3 million compared to Q3'21, primarily due to lower interest expense. Q3'21 interest expense includes ~\$12.0 million of financing fees related to the \$650.0 million bridge loans issued in connection with the acquisition of Transtar in Q3'21
- "Other" is primarily comprised of preferred dividends.

Financial Summary								
(\$s in millions)								
Statement of Operations	Q4′20	Q3′21	Q4′21					
Total Revenue	\$6.1	\$6.0	\$6.0					
Total Expenses	(44.0)	(72.7)	(62.4)					
Other <sup>(1)</sup>	(11.6)	(6.7)	(6.9)					
Net Loss Attributable to Shareholders	\$(49.5)	\$(73.4)	\$(63.3)					
Non-GAAP Measure								
Adjusted EBITDA <sup>(2)</sup>	\$(15.7)	\$(15.8)	\$(16.0)					



Includes Total other income, Provision for income taxes, income from discontinued operations, and preferred dividends less Net loss attributable to non-controlling interest in consolidated subsidiaries.

<sup>2)</sup> This is a Non-GAAP measure. See Reconciliation of Non-GAAP Measures section in Appendix for a reconciliation to the most comparable GAAP measure.

### FTAI ESG Initiatives<sup>(1)</sup>

• FTAI is committed to a sustainable future by building a portfolio focused on decarbonizing the transportation sector, and growing our renewable footprint through various ESG initiatives

#### Aviation

**Used Serviceable Material** 

(USM)

Waste Plastic to Renewable Fuel

#### Infrastructure

#### Lithium-Ion Battery Recycling

Hydrogen Fueled Power Plant

Other

- An exclusive seven-year partnership w/ AAR to build CMF56 USM inventory for the global aviation aftermarket and for FTAI's own consumption at The Module Factory™
- Per KPMG study, projected to achieve an 84% reduction in carbon emissions when compared to a standard CFM56 shop visit through the use of USM, re-using modules, and recycling of scrap material
- FTAI and AAR will jointly contribute on avg. 1% of all USM sales from the partnership to purchase verified carbon offsets (meet standards set by CORSIA<sup>(2)</sup>)

- A joint venture w/ Clean Planet Energy (a UK green-tech) to develop Clean Planet Energy USA ecoPlants in key North American markets
- The ecoPlant will convert non-recyclable waste plastics (which are typically destined for landfill) into ultra-clean fuels and oils to support the manufacture of new plastics
- The first facility is under development at Repauno in Gibbstown, New Jersey. The plant is targeted to initially process 20,000 tons of waste plastics each year

- A 50% ownership in Aleon Renewable Metals to develop a lithium-ion battery recycling business across the U.S.
- The recycling business will break down, process, and convert spent lithium-ion batteries to extract high purity metals to be re-used in lithiumion battery production
- The initial battery recycling plant will be build-out at the Freeport site owned by Gladieux Metals Recycling Company, leveraging their existing assets and infrastructure
- At full ramp, targeted to process 110,000 tons of spent lithium-ion batteries each year

- 485MW gas fueled power plant located in Hannibal, Ohio; commenced operations in October 2021
- Partnered w/ General Electric, Kiewit, Black & Veatch and NAES(3) to transition to a hydrogen fueled power plant; first in the U.S.
  - First hydrogen blending expected to start in April 2022

- Invested in Carbonfree which captures carbon from industrial emitters and converts it to beneficial products that also sequester the carbon permanently
- Evaluating potential solar and wind power generation opportunities at Repauno
- Evaluating an opportunity to invest in a biodegradable plastic manufacturer at Repauno & Long Ridge
- In advanced discussions w/ various offshore wind component manufacturers regarding opportunities to host their manufacturing at Repauno



- 1) Please see "Disclaimers" at the beginning of the Presentation.
- 2) Carbon Offsetting and Reduction Scheme for International Aviation.3) North American Energy Services.

### **Appendix:**

- Statement of Operations by Segment
- Comparative Statements of Operations
- Condensed Balance Sheets by Segment
- Reconciliation of Non-GAAP Measures
- Consolidated FAD Reconciliation
- Glossary



**Statement of Operations by Segment** 



For the Three Months Ended December 31, 2021	Equip	oment Leasing				Infrastructure				
(\$s in thousands)	Avi	ation Leasing	Jeff	erson Terminal	P	Ports and Terminals	Transtar	Co	orporate and Other	Total
Revenues										
Equipment leasing revenues	\$	92,940	\$	_	\$	_	\$ _	\$	5,291	\$ 98,231
Infrastructure revenues				12,204		1,635	32,999		707	47,545
Total revenues	\$	92,940	\$	12,204	\$	1,635	\$ 32,999	\$	5,998	\$ 145,776
Expenses										
Operating expenses		27,266		12,316		2,201	16,110		5,598	63,491
General and administrative		_		_		_	_		5,080	5,080
Acquisition and transaction expenses		950		_		_	1,990		5,829	8,769
Management fees and incentive allocation to affiliate		_		_		_	_		4,374	4,374
Depreciation and amortization		39,389		9,575		2,326	3,050		2,142	56,482
Asset impairment		7,415		_		_	_		_	7,415
Interest expense				6,316		290	16		39,420	46,042
Total expenses	\$	75,020	\$	28,207	\$	4,817	\$ 21,166	\$	62,443	\$ 191,653
Other income (expense)										
Equity in losses of unconsolidated entities		(353)		_		(2,167)	_		(354)	(2,874)
Gain on sale of assets, net		31,548		_		_	_		_	31,548
Interest income		190		_		82	_		217	489
Other expense				(1,931)		_	(226)		<u> </u>	(2,157)
Total other income (expense)	\$	31,385	\$	(1,931)	\$	(2,085)	\$ (226)	\$	(137)	\$ 27,006
Income (loss) from continuing operations before income taxes		49,305		(17,934)		(5,267)	11,607		(56,582)	(18,871)
Provision for (benefit from) income taxes		852		67		(484)	474		(1)	908
Net income (loss) from continuing operations	\$	48,453	\$	(18,001)	\$	(4,783)	\$ 11,133	\$	(56,581)	\$ (19,779)
Less: Net loss from continuing operations attributable to non- controlling interests in consolidated subsidiaries		_		(7,507)		(16)	_		_	(7,523)
Dividends on preferred shares				_		_			6,791	6,791
Net income (loss) attributable to shareholders from continuing operations	\$	48,453	\$	(10,494)	\$	(4,767)	\$ 11,133	\$	(63,372)	\$ (19,047)
Adjusted EBITDA <sup>(1)</sup>	\$	103,745	\$	2,302	\$	18,101	\$ 16,663	\$	(15,993)	\$ 124,818



For the Three Months Ended December 31, 2020	Equip	ment Leasing				Infrastructure				
(\$s in thousands)	Avia	tion Leasing	Jeffe	erson Terminal	P	Ports and Terminals	Transtar	Cor	porate and Other	Total
Revenues										
Equipment leasing revenues	\$	56,469	\$	_	\$	_	\$ _	\$	5,383	\$ 61,852
Infrastructure revenues		_		10,764		2,299	_		723	13,786
Total revenues	\$	56,469	\$	10,764	\$	2,299	\$ _	\$	6,106	\$ 75,638
Expenses										
Operating expenses		7,504		9,178		3,748	_		7,938	28,368
General and administrative		_		_		_	_		4,867	4,867
Acquisition and transaction expenses		(158)		_		86	_		643	571
Management fees and incentive allocation to affiliate		_		_		_	_		4,406	4,406
Depreciation and amortization		36,056		7,398		375	_		2,028	45,857
Asset impairment		19,587		_		_	_		_	19,587
Interest expense				2,201		290			24,156	26,647
Total expenses	\$	62,989	\$	18,777	\$	4,499	\$ _	\$	44,038	\$ 130,303
Other income (expense)										
Equity in (losses) earnings of unconsolidated entities		(500)		_		739	_		167	406
Gain (loss) on sale of assets, net		1,858		(1)		_	_		_	1,857
Loss on extinguishment of debt		_		_		_	_		(6,943)	(6,943)
Interest income		24		_		_	_		17	41
Other income				38						38
Total other income (expense)	\$	1,382	\$	37	\$	739	\$ _	\$	(6,759)	\$ (4,601)
Loss from continuing operations before income taxes		(5,138)		(7,976)		(1,461)	_		(44,691)	(59,266)
Provision for (benefit from) income taxes		443		66		(257)			177	429
Net loss from continuing operations	\$	(5,581)	\$	(8,042)	\$	(1,204)	\$ _	\$	(44,868)	\$ (59,695)
Less: Net loss from continuing operations attributable to non- controlling interests in consolidated subsidiaries		_		(3,993)		195	_		_	(3,798)
Dividends on preferred shares		_		_		_	_		4,626	4,626
Net loss attributable to shareholders from continuing operations	\$	(5,581)	\$	(4,049)	\$	(1,399)	\$ _	\$	(49,494)	\$ (60,523)
Adjusted EBITDA <sup>(1)</sup>	\$	57,299	\$	4,233	\$	438	\$ _	\$	(15,767)	\$ 46,203



Year Ended December 31, 2021	Equip	oment Leasing				Infrastructure				
(\$s in thousands)	Avi	ation Leasing	Jef	ferson Terminal	P	Ports and Terminals	Transtar	Co	orporate and Other	Total
Revenues										
Equipment leasing revenues	\$	321,422	\$	_	\$	_	\$ _	\$	14,161	\$ 335,583
Infrastructure revenues				46,352		11,617	57,539		4,711	120,219
Total revenues	\$	321,422	\$	46,352	\$	11,617	\$ 57,539	\$	18,872	\$ 455,802
Expenses										
Operating expenses		56,072		48,255		14,403	28,987		24,747	172,464
General and administrative		_		_		_	_		17,409	17,409
Acquisition and transaction expenses		3,840		_		_	2,841		15,260	21,941
Management fees and incentive allocation to affiliate		_		_		_	_		16,322	16,322
Depreciation and amortization		139,972		36,013		9,052	8,320		8,399	201,756
Asset impairment		10,463		_		_	_		_	10,463
Interest expense				14,812		1,147	53		155,024	171,036
Total expenses	\$	210,347	\$	99,080	\$	24,602	\$ 40,201	\$	237,161	\$ 611,391
Other (expense) income										
Equity in (losses) earnings of unconsolidated entities		(1,403)		_		(11,429)	_		98	(12,734)
Gain on sale of assets, net		49,015		_		16	_		_	49,031
Loss on extinguishment of debt		_		_		_	_		(3,254)	(3,254)
Interest income		1,153		_		318	_		240	1,711
Other (expense) income		(1,680)		(4,726)		(4,100)	(423)		1	(10,928)
Total other income (expense)	\$	47,085	\$	(4,726)	\$	(15,195)	\$ (423)	\$	(2,915)	\$ 23,826
Income (loss) from continuing operations before income taxes		158,160		(57,454)		(28,180)	16,915		(221,204)	(131,763)
Provision for (benefit from) income taxes		935		230		(3,749)	1,602		(75)	(1,057)
Net income (loss) from continuing operations	\$	157,225	\$	(57,684)	\$	(24,431)	\$ 15,313	\$	(221,129)	\$ (130,706)
Less: Net loss from continuing operations attributable to non- controlling interests in consolidated subsidiaries		_		(26,250)		(222)	_		_	(26,472)
Dividends on preferred shares		_		_		_	_		24,758	24,758
Net income (loss) attributable to shareholders from										
continuing operations	\$	157,225	\$	(31,434)	\$	(24,209)	\$ 15,313	\$	(245,887)	\$ (128,992)
Adjusted EBITDA <sup>(1)</sup>	\$	340,613	\$	10,631	\$	21,375	\$ 28,129	\$	(64,433)	\$ 336,315



Year Ended December 31, 2020	Equip	ment Leasing				Infrastructure				
(\$s in thousands)	Avia	ation Leasing	Jef	ferson Terminal	P	Ports and Terminals	Transtar	Co	rporate and Other	Total
Revenues										
Equipment leasing revenues	\$	281,211	\$	_	\$	_	\$ _	\$	16,723	\$ 297,934
Infrastructure revenues		_		60,283		3,855	_		4,424	68,562
Total revenues	\$	281,211	\$	60,283	\$	3,855	\$ _	\$	21,147	\$ 366,496
Expenses										
Operating expenses		20,667		53,072		10,327	_		25,446	109,512
General and administrative		_		_		_	_		18,159	18,159
Acquisition and transaction expenses		6,687		_		907	_		2,274	9,868
Management fees and incentive allocation to affiliate		_		_		_	_		18,519	18,519
Depreciation and amortization		133,904		29,034		1,497	_		7,965	172,400
Asset impairment		33,978		_		_	_		_	33,978
Interest expense				9,426		1,335			87,445	98,206
Total expenses	\$	195,236	\$	91,532	\$	14,066	\$ _	\$	159,808	\$ 460,642
Other income (expense)										
Equity in (losses) earnings of unconsolidated entities		(1,932)		_		(3,222)	_		115	(5,039)
Loss on sale of assets, net		(300)		(8)		_	_		_	(308)
Loss on extinguishment of debt		_		(4,724)		_	_		(6,943)	(11,667)
Interest income		94		22		_	_		46	162
Other income				70		_			_	70
Total other (expense) income	\$	(2,138)	\$	(4,640)	\$	(3,222)	\$ _	\$	(6,782)	\$ (16,782)
Income (loss) from continuing operations before income taxes		83,837		(35,889)		(13,433)	_		(145,443)	(110,928)
(Benefit from) provision for income taxes		(4,812)		278		(1,791)			420	(5,905)
Net income (loss) from continuing operations	\$	88,649	\$	(36,167)	\$	(11,642)	\$ _	\$	(145,863)	\$ (105,023)
Less: Net loss from continuing operations attributable to non- controlling interests in consolidated subsidiaries		_		(16,483)		(39)	_		_	(16,522)
Dividends on preferred shares		_		_		_	_		17,869	17,869
Net income (loss) attributable to shareholders from continuing operations	\$	88,649	\$	(19,684)	\$	(11,603)	\$ 	\$	(163,732)	\$ (106,370)
Adjusted EBITDA <sup>(1)</sup>	\$	288,752	\$	16,118	\$	(2,600)	\$ 	\$	(58,964)	\$ 243,306



### **Comparative Statements of Operations**



### **Consolidated - Comparative Statements of Operations (unaudited)**

	Three Months Ended										
(\$s in thousands)		12/31/2020	3/31/2021	6/30/2021	9/30/2021		12/31/2021				
Revenues											
Equipment leasing revenues	\$	61,852 \$	56,607 \$	81,571 \$	99,174	\$	98,231				
Infrastructure revenues		13,786	20,542	15,344	36,788		47,545				
Total revenues	\$	75,638 \$	77,149 \$	96,915 \$	135,962	\$	145,776				
Expenses											
Operating expenses		28,368	24,997	31,183	52,793		63,491				
General and administrative		4,867	4,252	3,655	4,422		5,080				
Acquisition and transaction expenses		571	1,643	4,399	7,130		8,769				
Management fees and incentive allocation to affiliate		4,406	3,990	4,113	3,845		4,374				
Depreciation and amortization		45,857	44,535	47,371	53,368		56,482				
Asset impairment		19,587	2,100	89	859		7,415				
Interest expense		26,647	32,990	37,504	54,500		46,042				
Total expenses	\$	130,303 \$	114,507 \$	128,314 \$	176,917	\$	191,653				
Other income (expense)											
Equity in earnings (losses) of unconsolidated entities		406	1,374	(7,152)	(4,082)		(2,874)				
Gain on sale of assets, net		1,857	811	3,987	12,685		31,548				
Loss on extinguishment of debt		(6,943)	_	(3,254)	_		_				
Interest income		41	285	454	483		489				
Other income (expense)		38	181	(884)	(8,068)		(2,157)				
Total other (expense) income	\$	(4,601) \$	2,651 \$	(6,849) \$	1,018	\$	27,006				
Loss from continuing operations before income taxes		(59,266)	(34,707)	(38,248)	(39,937)		(18,871)				
Provision for (benefit from) income taxes		429	169	(1,640)	(494)		908				
Net loss	\$	(59,695) \$	(34,876) \$	(36,608) \$	(39,443)	\$	(19,779)				
Less: Net loss attributable to non-controlling interests in consolidated subsidiaries:		(3,798)	(4,961)	(6,625)	(7,363)		(7,523)				
Dividends on preferred shaes		4,626	4,625	6,551	6,791		6,791				
Net loss attributable to shareholders	\$	(60,523) \$	(34,540) \$	(36,534) \$	( /	\$	(19,047)				
Adjusted EBITDA <sup>(1)</sup>	\$	46,203 \$	47,154 \$	67,954 \$	96,389	\$	124,818				



### **Aviation Leasing - Comparative Statements of Operations (unaudited)**

	_			Three Months Ended		_	
(\$s in thousands)		12/31/2020	3/31/2021	6/30/2021	9/30/2021		12/31/2021
Revenues							
Lease income	\$	38,348 \$	39,789 \$	40,208 \$	40,392	\$	41,596
Maintenance revenue		16,753	15,508	32,003	40,252	ı	41,056
Finance lease income		827	403	443	439	ı	462
Other revenue		541	401	5,789	12,855		9,826
Total revenues	\$	56,469 \$	56,101 \$	78,443 \$	93,938	\$	92,940
Expenses							
Operating expenses		7,504	4,250	9,145	15,411	L	27,266
Acquisition and transaction expenses		(158)	1,196	836	858	ı	950
Depreciation and amortization		36,056	32,563	33,732	34,288	ı	39,389
Asset impairment		19,587	2,100	89	859		7,415
Total expenses	\$	62,989 \$	40,109 \$	43,802 \$	51,416	\$	75,020
Other income (expense)							
Equity in losses of unconsolidated entities		(500)	(340)	(341)	(369)	ı	(353)
Gain on sale of assets, net		1,858	811	3,971	12,685	ı	31,548
Interest income		24	267	357	339	ı	190
Other expense		_	_	_	(1,680)		_
Total other income	\$	1,382 \$	738 \$	3,987 \$	10,975	\$	31,385
(Loss) income before income taxes		(5,138)	16,730	38,628	53,497		49,305
Provision for (benefit from) income taxes		443	(42)	(4)	129	ı	852
Net (loss) income	\$	(5,581) \$	16,772 \$		53,368	\$	48,453
Less: Net income attributable to non-controlling interests in consolidated subsidiaries		_	_	_	_		_
Net (loss) income attributable to shareholders	\$	(5,581) \$	16,772 \$	38,632 \$	53,368	\$	48,453
Adjusted EBITDA <sup>(1)</sup>	\$	57,299 \$	60,729 \$	80,137 \$	96,002	\$	103,745



### **Jefferson Terminal - Comparative Statements of Operations (unaudited)**

	Three Months Ended										
(\$s in thousands)		12/31/2020	3/31/2021	6/30/2021	9/30/2021		12/31/2021				
Revenues											
Lease income	\$	411 \$	430 \$	432 \$	433	\$	393				
Terminal services revenues		10,353	10,289	11,095	11,469		11,811				
Total revenues	\$	10,764 \$	10,719 \$	11,527 \$	11,902	\$	12,204				
Expenses											
Operating expenses		9,178	11,721	11,777	12,441		12,316				
Depreciation and amortization		7,398	7,718	9,315	9,405		9,575				
Interest expense		2,201	1,203	3,213	4,080		6,316				
Total expenses	\$	18,777 \$	20,642 \$	24,305 \$	25,926	\$	28,207				
Other income (expense)											
Loss on sale of assets, net		(1)	_	_	_		_				
Other income (expense)		38	181	(886)	(2,090)		(1,931)				
Total other income (expense)	\$	37 \$	181 \$	(886) \$	(2,090)	\$	(1,931)				
Loss before income taxes		(7,976)	(9,742)	(13,664)	(16,114)		(17,934)				
Provision for income taxes		66	57	59	47		67				
Net loss	\$	(8,042) \$	(9,799) \$	(13,723) \$	(16,161)	\$	(18,001)				
Less: Net loss attributable to non-controlling interests in consolidated subsidiaries		(3,993)	(5,016)	(6,538)	(7,189)		(7,507)				
Net loss attributable to shareholders	\$	(4,049) \$	(4,783) \$	(7,185) \$	(8,972)	\$	(10,494)				
Adjusted EBITDA <sup>(1)</sup>	\$	4,233 \$	2,828 \$	3,555 \$	1,946	\$	2,302				



### **Ports and Terminals - Comparative Statements of Operations (unaudited)**

		,	Three Months Ended			
(\$s in thousands)	 12/31/2020	3/31/2021	6/30/2021	9/30/2021		12/31/2021
Revenues						
Terminal services revenues	_	132	25	_	ı	217
Other revenue	 2,299	7,964	2,319	(458)		1,418
Total revenues	\$ 2,299 \$	8,096 \$	2,344 \$	(458)	\$	1,635
Expenses						
Operating expenses	3,748	3,102	3,828	5,272	ı	2,201
Acquisition and transaction expenses	86	_	_	_	ı	_
Depreciation and amortization	375	2,211	2,216	2,299	ı	2,326
Interest expense	 290	279	295	283		290
Total expenses	\$ 4,499 \$	5,592 \$	6,339 \$	7,854	\$	4,817
Other income (expense)						
Equity in earnings (losses) of unconsolidated entities	739	1,542	(7,015)	(3,789)	ı	(2,167)
Gain on sale of equipment, net	_	_	16	_	ı	_
Interest income	_	_	91	145	ı	82
Other expense	 			(4,100)		
Total other income (expense)	\$ 739 \$	1,542 \$	(6,908) \$	(7,744)	\$	(2,085)
(Loss) income before income taxes	(1,461)	4,046	(10,903)	(16,056)		(5,267)
(Benefit from) provision for income taxes	 (257)	154	(1,621)	(1,798)		(484)
Net (loss) income	\$ (1,204) \$	3,892 \$	(9,282) \$	(14,258)	\$	(4,783)
Less: Net income (loss) attributable to non-controlling interests in consolidated subsidiaries	195	55	(87)	(174)		(16)
Net (loss) income attributable to shareholders	\$ (1,399) \$	3,837 \$	(9,195) \$	(14,084)	\$	(4,767)
Adjusted EBITDA <sup>(1)</sup>	\$ 438 \$	132 \$	376 \$	2,766	\$	18,101



### **Transtar - Comparative Statements of Operations (unaudited)**

			Tl	hree Months Ended		
(\$s in thousands)	12/	31/2020	3/31/2021	6/30/2021	9/30/2021	12/31/2021
Revenues						
Lease income	\$	— \$	— \$	— \$	358	\$ 378
Terminal services revenues		_	_	_	24,182	32,621
Total revenues	\$	— \$	— \$	_ \$	24,540	\$ 32,999
Expenses						
Operating expenses		_	_	_	12,877	16,110
Acquisition and transaction expenses		_	_	_	851	1,990
Depreciation and amortization		_	_	_	5,270	3,050
Interest expense					37	16
Total expenses	\$	— \$	— \$	_ \$	19,035	\$ 21,166
Other expense						
Other expense		_	_	_	(197)	(226)
Total other expense	\$	— \$	— \$	— \$	(197)	\$ (226)
Income before income taxes		_	_	_	5,308	11,607
Provision for income taxes		_	_	_	1,128	474
Net income	\$	— \$	— \$	— \$	4,180	\$ 11,133
Less: Net loss attributable to non-controlling interests in consolidated subsidiaries						_
Net income attributable to shareholders	\$	_ \$	— \$	_ \$	4,180	\$ 11,133
Adjusted EBITDA <sup>(1)</sup>	\$	— \$	— \$	— \$	11,466	\$ 16,663



### **Corporate and Other - Comparative Statements of Operations (unaudited)**

		Т	hree Months Ended			
(\$s in thousands)	12/31/2020	3/31/2021	6/30/2021	9/30/2021		12/31/2021
Revenues						
Equipment leasing revenues					ı	
Lease income	\$ 4,241 \$	438 \$	2,694 \$	2,386	\$	4,613
Other revenue	1,142	68	434	2,850	ı	678
Total equipment leasing revenues	5,383	506	3,128	5,236		5,291
Infrastructure revenues					ı	
Other revenue	723	1,727	1,473	804		707
Total infrastructure revenues	723	1,727	1,473	804		707
Total revenues	\$ 6,106 \$	2,233 \$	4,601 \$	6,040	\$	5,998
Expenses					ı	
Operating expenses	7,938	5,924	6,433	6,792	ı	5,598
General and administrative	4,867	4,252	3,655	4,422	ı	5,080
Acquisition and transaction expenses	643	447	3,563	5,421	ı	5,829
Management fees and incentive allocation to affiliate	4,406	3,990	4,113	3,845	ı	4,374
Depreciation and amortization	2,028	2,043	2,108	2,106	ı	2,142
Interest expense	 24,156	31,508	33,996	50,100		39,420
Total expenses	\$ 44,038 \$	48,164 \$	53,868 \$	72,686	\$	62,443
Other (expense) income					ı	
Equity in earnings (losses) of unconsolidated entities	167	172	204	76	ı	(354)
Loss on extinguishment of debt	(6,943)	_	(3,254)	_	ı	_
Interest income (expense)	17	18	6	(1)	ı	217
Other income (expense)	 _	_	2	(1)		_
Total other (expense) income	\$ (6,759) \$	190 \$	(3,042) \$	74	\$	(137)
Loss before income taxes	(44,691)	(45,741)	(52,309)	(66,572)	ı	(56,582)
Provision for (benefit from) income taxes	 177		(74)			(1)
Net loss	\$ (44,868) \$	(45,741) \$	(52,235) \$	(66,572)	\$	(56,581)
Less: Net loss attributable to non-controlling interests in consolidated subsidiaries	_	_	_	_		-
Dividends on preferred shares	4,626	4,625	6,551	6,791		6,791
Net loss attributable to shareholders	\$ (49,494) \$	(50,366) \$	(58,786) \$	(73,363)	\$	(63,372)
Adjusted EBITDA <sup>(1)</sup>	\$ (15,767) \$	(16,535) \$	(16,114) \$	(15,791)	\$	(15,993)



**Condensed Balance Sheets by Segment** 



### **Condensed Balance Sheets by Segment**

December 31, 2021	Equi	pment Leasing				Infrastructure				Г	
(\$s in thousands)	Avi	ation Leasing	Jeffe	rson Terminal	Po	Ports and Terminals	Transtar		Corporate and Other	L	Total
Gross Property, Plant and Equipment (PP&E)	\$	1,906	\$	872,099	\$	294,371 \$	488,	408	\$ 43,515	\$	1,700,299
Accumulated Depreciation on PP&E		(421)		(121,545)	)	(14,161)	(6,5	582)	(1,733)		(144,442)
Net PP&E	\$	1,485	\$	750,554	\$	280,210 \$	481,	326	\$ 41,782	\$	1,555,857
Gross Leasing Equipment		2,122,428		44,179		_		_	189,612	L	2,356,219
Accumulated Depreciation on Leasing Equipment		(405,325)		(8,167)	)	_		_	(51,078)		(464,570)
Net Leasing Equipment	\$	1,717,103	\$	36,012	\$	— \$		_	\$ 138,534	\$	1,891,649
Intangible Assets		30,962		9,475		_	58,2	262	_	L	98,699
Goodwill		_		122,735		_	134,	402	_		257,137
All Other Assets		349,429		365,656		36,689	87,	304	220,934		1,060,512
Total Assets	\$	2,098,979	\$	1,284,432	\$	316,899 \$	762,	294	\$ 401,250	\$	4,863,854
Debt		_		693,624		25,000		_	2,501,587		3,220,211
All Other Liabilities		214,564		127,101		25,651	109,	325	42,902		519,543
Total Liabilities	\$	214,564	\$	820,725	\$	50,651 \$	109,	325	\$ 2,544,489	\$	3,739,754
Shareholders' equity		1,884,415		466,311		264,360	652,9	969	(2,143,763)		1,124,292
Non-controlling interest in equity of consolidated subsidiaries				(2,604)	)	1,888		_	524		(192)
Total Equity	\$	1,884,415	\$	463,707	\$	266,248 \$	652,9	969	\$ (2,143,239)	\$	1,124,100
Total Liabilities and Equity	\$	2,098,979	\$	1,284,432	\$	316,899 \$	762,2	294	\$ 401,250	\$	4,863,854



### **Condensed Balance Sheets by Segment**

December 31, 2020	Equip	oment Leasing			Infrastructure				
(\$s in thousands)	Avia	ation Leasing	Jefferson Termin	al	Ports and Terminals	Transtar	Co	orporate and Other	Total
Gross Property, Plant and Equipment (PP&E)	\$	699	\$ 755,4	68	\$ 274,812	\$ —	\$	29,937	\$ 1,060,916
Accumulated Depreciation on PP&E		(126)	(90,1	91)	(5,132)	_		(1,104)	(96,553)
Net PP&E	\$	573	\$ 665,2	77	\$ 269,680	\$ —	\$	28,833	\$ 964,363
Gross Leasing Equipment		1,809,263	44,1	79	_	_		188,962	2,042,404
Accumulated Depreciation on Leasing Equipment		(356,771)	(7,0	63)	_	_		(43,311)	(407,145)
Net Leasing Equipment	\$	1,452,492	\$ 37,1	16	\$ —	\$ —	\$	145,651	\$ 1,635,259
Intangible Assets		5,758	13,0	28	_	_		_	18,786
Goodwill		_	122,7	35	_	_		_	122,735
All Other Assets		245,382	151,7	72	130,537	_		119,143	646,834
Total Assets	\$	1,704,205	\$ 989,9	28	\$ 400,217	\$ —	\$	293,627	\$ 3,387,977
Debt		_	253,4		25,000	_		1,626,289	1,904,762
All Other Liabilities		219,692	112,1	56	13,242		_	38,804	383,894
Total Liabilities	\$	219,692	\$ 365,6	29	\$ 38,242	\$ —	\$	1,665,093	\$ 2,288,656
		1 101 510	-00		250 524			(4.054.000)	4.05.5.550
Shareholders' equity		1,484,513	603,5		360,621	_		(1,371,990)	1,076,658
Non-controlling interest in equity of consolidated subsidiaries			20,7		1,354	<del>_</del>		524	22,663
Total Equity	\$	1,484,513	\$ 624,2	99	\$ 361,975	\$ —	\$	(1,371,466)	\$ 1,099,321
Total Liabilities and Equity	\$	1,704,205	\$ 989,9	28	\$ 400,217	\$	\$	293,627	\$ 3,387,977



### **Reconciliation of Non-GAAP Measures**



### **Adjusted EBITDA Reconciliation by Segment (unaudited)**

	For the Three Months Ended December 31, 2021										
(\$s in thousands)	Avia	tion Leasing	Jefferson Terminal	Ports and Terminals	Transtar	Corporate and Other	Total				
Net income (loss) attributable to shareholders from continuing operations	\$	48,453 \$	(10,494) \$	(4,767) \$	11,133	\$ (63,372)	\$ (19,047)				
Add: Provision for (benefit from) income taxes		852	67	(484)	474	(1)	908				
Add: Equity-based compensation expense		_	551	206	_	_	757				
Add: Acquisition and transaction expenses		950	_	_	1,990	5,829	8,769				
Add: Losses on the modification or extinguishment of debt and capital lease obligations		_	_	_	_	_	_				
Add: Changes in fair value of non-hedge derivative instruments		_	_	(241)	_	_	(241)				
Add: Asset impairment charges		7,415	_	_	_	_	7,415				
Add: Incentive allocations		_	_	_	_	_	_				
Add: Depreciation & amortization expense (1)		46,019	9,575	2,326	3,050	2,142	63,112				
Add: Interest expense		_	6,316	290	16	39,420	46,042				
Add: Pro-rata share of Adjusted EBITDA from unconsolidated entities (2)		(297)	_	18,693	_	(365)	18,031				
Less: Equity in losses (earnings) of unconsolidated entities		353	_	2,167	_	354	2,874				
Less: Non-controlling share of Adjusted EBITDA (3)		_	(3,713)	(89)	_	_	(3,802)				
Adjusted EBITDA	\$	103,745 \$	2,302 \$	18,101 \$	16,663	\$ (15,993)	\$ 124,818				

	For the Three Months Ended December 31, 2020												
(\$s in thousands)	Aviation Leasing	Jefferson Terminal	Ports and Terminals	Transtar	Corporate and Other	Total							
Net loss attributable to shareholders from continuing operations	\$ (5,581)	\$ (4,049) \$	(1,399) \$	— \$	(49,494)	\$ (60,523)							
Add: Provision for (benefit from) income taxes	443	66	(257)	_	177	429							
Add: Equity-based compensation expense	_	819	183	_	_	1,002							
Add: Acquisition and transaction expenses	(158)	_	86	_	643	571							
Add: Losses on the modification or extinguishment of debt and capital lease obligations	_	_	_	_	6,943	6,943							
Add: Changes in fair value of non-hedge derivative instruments	_	_	_	_	_	_							
Add: Asset impairment charges	19,587	_	_	_	_	19,587							
Add: Incentive allocations	_	_	_	_	_	_							
Add: Depreciation & amortization expense (1)	43,008	7,398	375	_	2,028	52,809							
Add: Interest expense	_	2,201	290	_	24,156	26,647							
Add: Pro-rata share of Adjusted EBITDA from unconsolidated entities (2)	(500)	_	1,928	_	(53)	1,375							
Less: Equity in losses (earnings) of unconsolidated entities	500	_	(739)	_	(167)	(406)							
Less: Non-controlling share of Adjusted EBITDA (3)		(2,202)	(29)	_	_	(2,231)							
Adjusted EBITDA	\$ 57,299	\$ 4,233 \$	438 \$	— \$	(15,767)	\$ 46,203							



### **Adjusted EBITDA Reconciliation by Segment (unaudited)**

	For the Year Ended December 31, 2021												
in thousands)  Aviati		ion Leasing	Jefferson Terminal	Ports and Terminals	Transtar	Corporate and Other	Total						
Net income (loss) attributable to shareholders from continuing operations	\$	157,225 \$	(31,434) \$	(24,209) \$	15,313	\$ (245,887)	\$ (128,992)						
Add: Provision for (benefit from) income taxes		935	230	(3,749)	1,602	(75)	(1,057)						
Add: Equity-based compensation expense		_	3,215	823	_	_	4,038						
Add: Acquisition and transaction expenses		3,840	_	_	2,841	15,260	21,941						
Add: Losses on the modification or extinguishment of debt and capital lease obligations		_	_	_	_	3,254	3,254						
Add: Changes in fair value of non-hedge derivative instruments		_	_	(2,220)	_	_	(2,220)						
Add: Asset impairment charges		10,463	_	_	_	_	10,463						
Add: Incentive allocations		_	_	_	_	_	_						
Add: Depreciation & amortization expense (1)		167,950	36,013	9,052	8,320	8,399	229,734						
Add: Interest expense		_	14,812	1,147	53	155,024	171,036						
Add: Pro-rata share of Adjusted EBITDA from unconsolidated entities (2)		(1,203)	_	29,405	_	(310)	27,892						
Less: Equity in losses (earnings) of unconsolidated entities		1,403	_	11,429	_	(98)	12,734						
Less: Non-controlling share of Adjusted EBITDA (3)		_	(12,205)	(303)	_	_	(12,508)						
Adjusted EBITDA	\$	340,613 \$	10,631 \$	21,375 \$	28,129	\$ (64,433)	\$ 336,315						

	For the Year Ended December 31, 2020												
(\$s in thousands)		n Leasing	Jefferson Terminal	Ports and Terminals	Transtar	Corporate and Other		Total					
Net income (loss) attributable to shareholders from continuing operations	\$	88,649 \$	(19,684) \$	(11,603) \$	_	\$ (163,732)	\$	(106,370)					
Add: (Benefit from) provision for income taxes		(4,812)	278	(1,791)	_	420		(5,905)					
Add: Equity-based compensation expense		_	1,676	649	_	_		2,325					
Add: Acquisition and transaction expenses		6,687	_	907	_	2,274		9,868					
Add: Losses on the modification or extinguishment of debt and capital lease obligations		_	4,724	_	_	6,943		11,667					
Add: Changes in fair value of non-hedge derivative instruments		_	181	_	_	_		181					
Add: Asset impairment charges		33,978	_	_	_	_		33,978					
Add: Incentive allocations		_	_	_	_	_		_					
Add: Depreciation & amortization expense (1)		164,250	29,034	1,497	_	7,965		202,746					
Add: Interest expense		_	9,426	1,335	_	87,445		98,206					
Add: Pro-rata share of Adjusted EBITDA from unconsolidated entities (2)		(1,932)	_	3,304	_	(164)		1,208					
Less: Equity in losses (earnings) of unconsolidated entities		1,932	_	3,222	_	(115)		5,039					
Less: Non-controlling share of Adjusted EBITDA (3)		_	(9,517)	(120)	_	_		(9,637)					
Adjusted EBITDA	\$	288,752 \$	16,118 \$	(2,600) \$	_	\$ (58,964)	\$	243,306					



### **Notes to Non-GAAP Reconciliations - Adjusted EBITDA**

(\$s in thousands)

#### (1) Total

Includes the following items for the three months ended December 31, 2021 and 2020: (i) depreciation and amortization expense of \$56,482 and \$45,857, (ii) lease intangible amortization of \$1,777 and \$731 and (iii) amortization for lease incentives of \$4,853 and \$6,221, respectively.

Includes the following items for the years ended December 31, 2021 and 2020: (i) depreciation and amortization expense of \$201,756 and \$172,400, (ii) lease intangible amortization of \$4,993 and \$3,747 and (iii) amortization for lease incentives of \$22,985 and \$26,599, respectively.

#### **Aviation Leasing**

Includes the following items for the three months ended December 31, 2021 and 2020: (i) depreciation and amortization expense of \$39,389 and \$36,056, (ii) lease intangible amortization of \$1,777 and \$731 and (iii) amortization for lease incentives of \$4,853 and \$6,221, respectively.

Includes the following items for the years ended December 31, 2021 and 2020: (i) depreciation expense of \$139,972 and \$133,904, (ii) lease intangible amortization of \$4,993 and \$3,747 and (iii) amortization for lease incentives of \$22,985 and \$26,599, respectively.

#### (2) Total

Includes the following items for the three months ended December 31, 2021 and 2020: (i) net (loss) income of \$(2,906) and \$158, (ii) interest expense of \$4,785 and \$290, (iii) depreciation and amortization expense of \$5,822 and \$1,716, (iv) acquisition and transaction expense of \$104 and \$48, (v) changes in fair value of non-hedge derivative instruments of \$7,325 and \$(837), (vi) asset impairment of \$2,122 and \$0 and (vii) equity-based compensation of \$779 and \$0, respectively.

Includes the following items for the years ended December 31, 2021 and 2020: (i) net loss of \$(13,242) and \$(5,435), (ii) interest expense of \$5,612 and \$1,138, (iii) depreciation and amortization expense of \$12,643 and \$5,513, (iv) acquisition and transaction expense of \$104 and \$581, (v) changes in fair value of non-hedge derivative instruments of \$19,850 and \$(589), (vi) asset impairment of \$2,146 and \$0 and (vii) equity-based compensation of \$779 and \$0, respectively.

#### **Aviation Leasing**

Includes the following items for the three months ended December 31, 2021 and 2020: (i) net loss of \$(353) and \$(500) and (ii) depreciation and amortization of \$56 and \$0, respectively.

Includes the following items for the years ended December 31, 2021 and 2020: (i) net loss of \$(1,403) and \$(1,932) and (ii) depreciation and amortization of \$200 and \$0, respectively.



### **Notes to Non-GAAP Reconciliations - Adjusted EBITDA (continued)**

(\$s in thousands)

#### (2) Ports and Terminals

Includes the following items for the three months ended December 31, 2021 and 2020: (i) net (loss) income of \$(2,168) and \$739, (ii) depreciation expense of \$5,766 and \$1,716, (iii) interest expense of \$4,765 and \$262, (iv) acquisition and transaction expense of \$104 and \$48, (v) changes in fair value of non-hedge derivative instruments of \$7,325 and \$(837), (vi) asset impairment of \$2,122 and \$0 and (vii) equity-based compensation of \$779 and \$0, respectively.

Includes the following items for the years ended December 31, 2021 and 2020: (i) net loss of \$(11,430) and \$(3,222), (ii) depreciation expense of \$12,443 and \$5,513, (iii) interest expense of \$5,513 and \$1,021, (iv) acquisition and transaction expense of \$104 and \$581, (v) changes in fair value of non-hedge derivative instruments of \$19,850 and \$(589), (vi) asset impairment of \$2,146 and \$0 and (vii) equity-based compensation of \$779 and \$0, respectively.

#### Corporate and Other

Includes the following items for the three months ended December 31, 2021 and 2020: (i) net loss of \$(385) and \$(81) and (ii) interest expense of \$20 and \$28, respectively.

Includes the following items for the years ended December 31, 2021 and 2020: (i) net loss of \$(409) and \$(281) and (ii) interest expense of \$99 and \$117, respectively.

#### (3) Total

Includes the following items for the three months ended December 31, 2021 and 2020: (i) equity-based compensation of \$131 and \$178, (ii) provision for income taxes of \$16 and \$15, (iii) interest expense of \$1,430 and \$472, (iv) depreciation and amortization expense of \$2,234 and \$1,566 and (v) changes in fair value of non-hedge derivative instruments of \$(9) and \$0, respectively.

Includes the following items for the years ended December 31, 2021 and 2020: (i) equity-based compensation of \$751 and \$374, (ii) provision for income taxes of \$52 and \$59, (iii) interest expense of \$3,370 and \$2,025, (iv) depreciation and amortization expense of \$8,411 and \$6,149, (v) changes in fair value of non-hedge derivative instruments of \$(76) and \$38 and (vi) loss on extinguishment of debt of \$0 and \$992, respectively.



### **Notes to Non-GAAP Reconciliations - Adjusted EBITDA (continued)**

(\$s in thousands)

#### (3) Jefferson Terminal

Includes the following items for the three months ended December 31, 2021 and 2020: (i) equity-based compensation of \$124 and \$172, (ii) provision for income taxes of \$16 and \$15, (iii) interest expense of \$1,420 and \$462, (iv) depreciation and amortization expense of \$2,153 and \$1,553 and (v) changes in fair value of non-hedge derivative instruments of \$0 and \$0, respectively.

Includes the following items for the years ended December 31, 2021 and 2020: (i) equity-based compensation of \$723 and \$352, (ii) provision for income taxes of \$52 and \$59, (iii) interest expense of \$3,331 and \$1,979, (iv) depreciation and amortization expense of \$8,099 and \$6,097, (v) changes in fair value of non-hedge derivative instruments of \$0 and \$38 and (vi) loss on extinguishment of debt of \$0 and \$992, respectively.

#### Ports and Terminals

Includes the following items for the three months ended December 31, 2021 and 2020: (i) equity-based compensation of \$7 and \$6, (ii) interest expense of \$10 and \$10, (iii) depreciation and amortization expense of \$81 and \$13 and (iv) changes in fair value of non-hedge derivative instruments of \$(9) and \$0, respectively.

Includes the following items for the years ended December 31, 2021 and 2020: (i) equity-based compensation of \$28 and \$22, (ii) interest expense of \$39 and \$46, (iii) depreciation expense of \$312 and \$52 and (iv) changes in fair value of non-hedge derivative instruments of \$(76) and \$0, respectively.



### **Consolidated FAD Reconciliation**

#### Three Months Ended December 31, 2021

#### Three Months Ended December 31, 2020

(\$s in thousands)	Aviation Leasing	Infra	astructure	Со	orporate and Other	Total	Aviation Leasing	Infrasti	ructure	porate and Other	Total
Funds Available for Distribution (FAD)	\$ 161,247	\$	11,033	\$	(52,193)	\$ 120,087	\$ 89,946	\$	(1,840)	\$ (33,890)	\$ 54,216
Less: Principal Collections on Finance Leases						(5,680)					(6,822)
Less: Proceeds from sale of assets						(84,958)					(18,468)
Less: Return of Capital Distributions from Unconsolidated Entities						_					_
Add: Required Payments on Debt Obligations						_					_
Add: Capital Distributions to Non-Controlling Interest						_					_
Include: Changes in Working Capital						(30,785)					5,787
Net Cash from Operating Activities				·		\$ (1,336)					\$ 34,713



### **Consolidated FAD Reconciliation**

#### Year Ended December 31, 2021

#### Year Ended December 31, 2020

(\$s in thousands)	Aviation Leasing	Infra	astructure	Co	orporate and Other	Total	Aviation Leasing	Infrasti	ucture	Cor	porate and Other	Total
Funds Available for Distribution (FAD)	\$ 428,536	\$	4,474	\$	(190,824)	\$ 242,186	\$ 367,863	\$	(7,115)	\$	(123,330)	\$ 237,418
Less: Principal Collections on Finance Leases						(7,387)						(13,823)
Less: Proceeds from sale of assets						(163,421)						(72,175)
Less: Return of Capital Distributions from Unconsolidated Entities						_						_
Add: Required Payments on Debt Obligations						_						_
Add: Capital Distributions to Non-Controlling Interest						_						_
Include: Changes in Working Capital						(93,422)						(88,314)
Net Cash from Operating Activities				·		\$ (22,044)				·		\$ 63,106



### Glossary

#### **Adjusted EBITDA**

The Chief Operating Decision Maker ("CODM") utilizes Adjusted EBITDA as the key performance measure. This performance measure provides the CODM with the information necessary to assess operational performance, as well as make resource and allocation decisions.

Adjusted EBITDA is defined as net income attributable to shareholders, adjusted (a) to exclude the impact of provision for income taxes, equity-based compensation expense, acquisition and transaction expenses, losses on the modification or extinguishment of debt and capital lease obligations, changes in fair value of non-hedge derivative instruments, asset impairment charges, incentive allocations, depreciation and amortization expense, and interest expense, (b) to include the impact of our pro-rata share of Adjusted EBITDA from unconsolidated entities, and (c) to exclude the impact of equity in earnings of unconsolidated entities and the non-controlling share of Adjusted EBITDA.

#### **Adjusted EPS**

EPS is calculated as Net Income divided by Weighted Average Common Shares Outstanding.

#### **Debt to Capital Ratio**

Debt to Capital Ratio is calculated as Total Debt divided by Total Debt plus Total Equity.

#### **Funds Available for Distribution**

Funds Available for Distribution ("FAD") is defined as cash from operating activities plus principal collections on finance leases, proceeds from sale of assets, and return of capital distributions from unconsolidated entities, less required payments on debt obligations and capital distributions to non-controlling interest, and excluding changes in working capital. The Company uses FAD in evaluating our ability to meet our stated dividend policy. FAD is not a financial measure in accordance with GAAP. The Company believes FAD will be a useful metric for investors and analysts for similar purposes. However, FAD is subject to a number of limitations and assumptions and there can be no assurance that the Company will generate FAD sufficient to meet our intended dividends. The GAAP measure most directly comparable to FAD is net cash provided by operating activities.

#### **Return on Equity**

Return on Equity is calculated as Net Income divided by average Shareholders' Equity plus Other Comprehensive Income.

